Adopted Minutes

of the

Council Meeting

held

Friday, 30 January 2015

at

1.00 pm

Council of the City of Gold Coast Chambers
135 Bundall Road  Surfers Paradise
# INDEX

## Adopted Minutes (692)

### Council Meeting

#### 30 January 2015

<table>
<thead>
<tr>
<th>ITEM</th>
<th>SUBJECT</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>ATTENDANCE / LEAVE OF ABSENCE</td>
</tr>
<tr>
<td>1.1</td>
<td>Apology - Cr C Caldwell</td>
</tr>
<tr>
<td>2</td>
<td>CONDOLENCES</td>
</tr>
<tr>
<td>3</td>
<td>MAYORAL MINUTE</td>
</tr>
<tr>
<td>4</td>
<td>CONFIRMATION OF MINUTES</td>
</tr>
<tr>
<td>4.1</td>
<td>The Six Hundred and Ninety First Meeting of the Council of the City of Gold Coast, held Friday, 12 December 2014 at 1.00 pm.</td>
</tr>
<tr>
<td>5</td>
<td>MAYOR’S REPORT</td>
</tr>
<tr>
<td>6</td>
<td>CLARIFICATION – MEMBERS</td>
</tr>
<tr>
<td>7</td>
<td>BUSINESS ARISING FROM MINUTES</td>
</tr>
<tr>
<td>8</td>
<td>PRESENTATIONS</td>
</tr>
<tr>
<td>8.1</td>
<td>Certificate of Appreciation to the Family of Bruce Graham</td>
</tr>
<tr>
<td>9</td>
<td>RECEPTION AND CONSIDERATION OF COMMITTEE REPORTS</td>
</tr>
<tr>
<td>9.1</td>
<td>Engineering, Water &amp; Transport 27 January 2015</td>
</tr>
<tr>
<td>9.2</td>
<td>Community &amp; Cultural Development 27 January 2015</td>
</tr>
<tr>
<td>9.3</td>
<td>City Planning 28 January 2015</td>
</tr>
<tr>
<td>9.4</td>
<td>Governance, Administration &amp; Finance 29 January 2015</td>
</tr>
<tr>
<td>9.5</td>
<td>Economic Development &amp; Major Projects 29 January 2015</td>
</tr>
<tr>
<td>10</td>
<td>CONSIDERATION OF NOTICES OF MOTION</td>
</tr>
<tr>
<td>11</td>
<td>QUESTIONS ON NOTICE / ANSWERS TO QUESTIONS ON NOTICE</td>
</tr>
<tr>
<td>12</td>
<td>PRESENTATION OF PETITIONS</td>
</tr>
<tr>
<td>12.1</td>
<td>Savoy Drive MCU Cr Taylor</td>
</tr>
<tr>
<td>12.2</td>
<td>City Plan 2015 Draft Cr Robbins</td>
</tr>
<tr>
<td>12.3</td>
<td>Riverwalk Avenue Robina Cr Grew</td>
</tr>
<tr>
<td>12.4</td>
<td>Sir James Overell Park Cr Tate</td>
</tr>
<tr>
<td>ITEM</td>
<td>SUBJECT</td>
</tr>
<tr>
<td>------</td>
<td>--------------------------------------------------</td>
</tr>
<tr>
<td>12.5</td>
<td>Reopening of Universal Street Studio Village</td>
</tr>
<tr>
<td>13</td>
<td>GENERAL BUSINESS</td>
</tr>
<tr>
<td>13.1</td>
<td>2015 (Centenary) Anzac Day Dawn and Citizens Service</td>
</tr>
<tr>
<td>13.2</td>
<td>Leave of Absence</td>
</tr>
<tr>
<td>14</td>
<td>OTHER BUSINESS</td>
</tr>
<tr>
<td>14.1</td>
<td>New Major Event Opportunity</td>
</tr>
</tbody>
</table>
ADOPTED AT COUNCIL

RESOLUTION G15.0217.007 Moved Cr Bell Seconded Cr Grummitt

That the Minutes of the Six Hundred and Ninety Second Ordinary Meeting of the Council of the City of Gold Coast held on Friday, 30 January 2015 at 1.00 pm be confirmed.

CARRIED

Minutes of the Six Hundred and Ninety Second Ordinary Meeting of the Council of the City of Gold Coast held at the City of Gold Coast Chambers, 135 Bundall Road, Surfers Paradise, on Friday, 30 January 2015, at 1.00 pm.

The Mayor, Cr T R Tate, welcomed Pastor Matt Hunt of CrossLife Baptist Church, to open the meeting in prayer.

National Anthem

1 ATTENDANCE

Cr T R Tate Mayor
Cr D Gates
Cr W Owen-Jones
Cr M J Grummitt
Cr T C Gilmore
Cr D M Crichlow departed at 1.57pm
Cr A J D Bell
Cr R La Castra
Cr G M Tozer
Cr P A Taylor
Cr J E Grew
Cr G J Betts
Cr D I McDonald
Cr C L Robbins

Mr D R Dickson Chief Executive Officer
Mr A J McCabe Chief Operating Officer
Mrs C McCool Director Community Services
Mr D Scott Director Economic Development & Major Projects
Mr A Twine Director Engineering Services
Mr P Heaton Director Gold Coast Water
Mr G Potter Director Organisational Services
Mr M Hulse Acting Director Planning & Environment

1.1 APOLOGIES/LEAVE OF ABSENCE

RESOLUTION G15.0130.001 Moved Cr Tozer Seconded Cr McDonald

That the apology of Cr Caldwell be noted.

CARRIED
2 CONDOLENCES

All Councillors
To The Tate Family
On the passing of Warwick Tate

RESOLUTION G15.0130.002 Moved Cr Gates Seconded Cr Gilmore

That a motion of condolence be passed and that a message of sympathy be forwarded.

CARRIED

Cr Gates, Cr Owen-Jones, Cr Gilmore
To The Herbst Family
On the passing of Elizabeth Herbst

RESOLUTION G15.0130.003 Moved Cr Gates Seconded Cr Owen-Jones

That a motion of condolence be passed and that a message of sympathy be forwarded.

CARRIED

Cr Gates, Cr Crichlow, Cr McDonald
To The Blanch Family
On the passing of Leslie Blanch

RESOLUTION G15.0130.004 Moved Cr Gates Seconded Cr Crichlow

That a motion of condolence be passed and that a message of sympathy be forwarded.

CARRIED

Cr Gates, Cr Crichlow, Cr La Castra
To The Hartwig/Mullins Family
On the passing of Ruth Mullins

RESOLUTION G15.0130.005 Moved Cr Gates Seconded Cr Taylor

That a motion of condolence be passed and that a message of sympathy be forwarded.

CARRIED
2 CONDOLENCES (Continued)

Cr Crichlow, Cr Grummitt
To The Crewes Family
On the passing of Deborah Walshinsky

RESOLUTION G15.0130.006 Moved Cr Crichlow Seconded Cr Robbins

That a motion of condolence be passed and that a message of sympathy be forwarded.
CARRIED

Cr Bell
To The Gordon Family
On the passing of Harry Gordon

RESOLUTION G15.0130.007 Moved Cr Bell Seconded Cr Gates

That a motion of condolence be passed and that a message of sympathy be forwarded.
CARRIED

Cr La Castra, Cr Bell
To The Summers Family
On the passing of Vi Summers

RESOLUTION G15.0130.008 Moved Cr La Castra Seconded Cr Bell

That a motion of condolence be passed and that a message of sympathy be forwarded.
CARRIED

3 MAYORAL MINUTE

Nil

4 CONFIRMATION OF MINUTES

RESOLUTION G15.0130.009 Moved Cr Gates Seconded Cr Tozer

That the Minutes of the Six Hundred and Ninety First Ordinary Meeting of the Council of the City of Gold Coast held on Friday, 12 December 2014 at 1.00 pm be confirmed with a correction to Page 7 to show that Cr Robbins voted against this matter.
CARRIED UNANIMOUSLY
5 MAYOR’S REPORT

5.1 RECENT VISITS AND SPEECHES

2014 Mayor’s Christmas Carols

Cr Gates, Cr Crichlow and Cr La Castra attended.

Despite some dark clouds and potential rain, there was only a slight drizzle and the event went on rain-free.

The fireworks were again spectacular and I think the kids really enjoyed the visit from Santa and all the music and entertainment on offer.

This was a wonderful family-friendly, and I would encourage Gold Coasters to make sure they check it out again in 2015.

Palm Beach Community Christmas Lunch

This Lunch was organised by a volunteer team of local Gold Coasters, led by 16 year old Nathaniel Lee, who wanted to make sure that no one spends Christmas alone.

There are many members of our local community who are less fortunate than most who struggle to make ends meet on a day to day basis let alone afford to celebrate Christmas.

Congratulations to Nathaniel and his volunteers who really embraced the spirit of Christmas.

UAE Soccer Team Training Session for the AFC Asian Cup

The Gold Coast played host to the United Arab Emirates football team for two weeks as the team prepared for the Asian Cup.

The City has supported the UAE visit by initiating and facilitating all the arrangements for the training camp.

Not only did this visit build on the strong partnership being formed between the City and the Middle East, it gave the city increased recognition internationally as an excellent base for international sports training.

This visit represented the 28th high performance training camp we attracted to the city in 2014, which in total, have generated $4.5 million for the local economy.

The Jordan, Kuwait and China National Football teams also visited the Gold Coast for short visits.

Visit to the 20,000th Senior - Mrs Doreen Long - to Sign Up for Seniors Free Travel

Congratulations to Doreen Long of Highland Park for being our 20,000th resident to sign up for Free Seniors Travel.

Since September 2013, eligible Gold Coast seniors have been travelling free on Gold Coast Surfside buses from 8.30am-3.30pm on weekdays.
5.1 RECENT VISITS AND SPEECHES (Continued)

**Announcement of City-wide Grass Mowing**

City contractors have been working tirelessly on a non-stop mowing program, as they work to cut 33 million square metres of grass after the heavy rain recently.

There’s been a lot of work to be done, but a continuous cycle of two-weekly mowing rotations have continued until the prolific growing conditions ease.

The storms we had not only saturated the soil, they also provided a growth spurt caused by the lightning, which triggered something called atmospheric nitrogen fixation, which produces a form of natural fertiliser.

We spend around $10 million a year on mowing to keep our city looking beautiful, but we have to remember we live in a sub-tropical climate.

**Launch of Surfers Paradise as the Gold Coast's 6th Theme Park**

Cr Gates and Cr Bell attended.

Surfers Paradise has some of the best entertainment on offer and boasts over 25 attractions all within walking distance of each other.

At the heart of it is Timezone, recent winner of the "World's Best Family Entertainment Centre" at the 2014 International Association of Amusement Parks and Attractions.

With attractions open 12 hours a day, there's no need to rush, no long queues, and no need to worry about predicting the weather - they operate rain, hail or shine!

Whether you're a thrill seeker or a family looking for fun, you can ride a wave of non-stop entertainment right here in Surfers Paradise.

Surfers Paradise is truly an endless playground for all.

**Promotion of Childs Vision Charity with Monster Truck**

This was to promote the inaugural Monster Truck Tri Nations Indoor Championship at the Gold Coast Convention Centre.

Proceeds of the night will be going directly to the children’s charity Childs Vision and their Big Give 2 campaign.

**2015 Australia Day Awards Breakfast**

The winners of the City of Gold Coast Australia Day Awards 2015 are:

a. Gold Coast Citizen of the Year - Geoff Wilson
b. Gold Coast Young Citizen of the Year - Tani Stubbs
c. Gold FM Community Service Award - Raylee Taylor
d. Sports Achievement Award - Michael Shelley
e. Environmental Achievement Award - Alan Donaldson
f. Cultural Achievement Award - Barbara Corrigan
5 MAYOR’S REPORT (Continued)

5.1 RECENT VISITS AND SPEECHES (Continued)

Launch Of Stage 3 Southport Broadwater Parklands

Broadwater Parklands Stage 3 continues the master plan vision for the Broadwater Parklands, with the reclamation of additional land to the north of Gold Coast Aquatic Centre at Southport.

The $10.5 million project is the result of a partnership between City of Gold Coast (the City) and the Gold Coast Waterways Authority and will provide:

a. up to 3 hectares of reclaimed land for community parklands and events space
b. shared facilities for the Southport Amateur Fishing Club and community use
c. new regional four lane boat ramp facility with car and trailer parking
d. new jobs and stimulus to the Gold Coast construction industry
e. dredging of navigation channels within the Broadwater.

Launch of Mobile PayStay Parking App

The City is committed to providing easier and more convenient parking using new technology.

That is why the City of Gold Coast is leading the digital way with the introduction of world-class, pay-by-app parking technology.

I launched the use of the PayStay App which is part of the City’s broader investment in smarter parking infrastructure that will keep the city moving.

As an innovative city, it is important that we have parking technology that keeps up with digital trends.

Customers will still have the option to pay with coins or credit card, but this app is more in line with where we are headed in the future. It’s also the right fit for the ticketless parking meters we are introducing across the city.

Motorists using the PayStay App only pay for the time they used. Not only does this app take away the need to use a parking meter, but it means you’ll never walk away with time left on the clock you’ve paid for.

Using the app is simple. Enter your four digit parking bay number then press start to begin the parking session and press stop when you leave.

App users can also ask to receive SMS reminders of approaching time limits, so they know if their time is running out.
5.1 RECENT VISITS AND SPEECHES (Continued)

**Opening of Fitness Centre at Gold Coast Aquatic Centre**

The new fitness centre has cutting edge equipment with cardio, functional and strength zones, as well as a group exercise studio with views over the pool deck.

Residents are urged to sign up for a fitness centre foundation membership with no joining fee, available all day Saturday.

It will be great to show this facility off to the delegates and visitors who come to our city for the Gold Coast 2018 Commonwealth Games.

In the 3 months since opening, the Gold Coast Aquatic Centre has recorded almost 80,000 visits and is currently averaging more than 730 visits per day.

The Centre currently hosts 6 swimming squads, including part of the Chinese National Team and more than 25 functions are currently booked at the Centre.

**Unveiling Of Confucius Statue & Laying Foundation Stone in Chinatown**

Though it poured with rain, I was told by the Chinese representatives that this was good luck!

This is a 4 metre high Confucius statue, with a special foundation stone.

I had the pleasure of welcoming several special dignitaries: Dr Zhao Yongchen, Consul General, People’s Republic of China and Mr Xiaodong Xu, Representative of Jining People’s Municipal Government.

I am proud to see our modern and international CBD being spearheaded by the development of our own vibrant Chinatown.

The Confucius statue was designed and donated by the Jining People’s Municipal Government, China Glory Society, China Confucius Foundation, Shandong Provincial Glory Society and the Australia Confucius Institute.

Jining was the birthplace and home of Confucius.

Confucius (551BC-479BC) was a well-known Chinese philosopher, statesman and educator, and the founder of the Confucian School.

Chinatown will host Chinese New Year Celebrations on Saturday 21 February to welcome in the Year of the Goat.

I invite your family and friends to enjoy a great night of entertainment, food, culture, music and fireworks.

**2015 Gold Coast Australia Day Ceremony**

47 Gold Coasters were naturalised at this event.

It was great to see so many people so proud to become Australian citizens.
5.1 RECENT VISITS AND SPEECHES (Continued)
5.1 RECENT VISITS AND SPEECHES (Continued)

Palm Beach Community Christmas Lunch

UAE Soccer Team Training Session for the AFC Asian Cup
5.1 RECENT VISITS AND SPEECHES (Continued)

Visit to the 20,000th Senior - Mrs Doreen Long - to Sign Up for Seniors Free Travel

Announcement of City-wide Grass Mowing
Launch of Surfers Paradise as the Gold Coast’s 6th Theme Park

Promotion of Childs Vision Charity with Monster Truck
5 MAYOR’S REPORT (Continued)

5.1 RECENT VISITS AND SPEECHES (Continued)

2015 Australia Day Awards Breakfast

Launch of Stage 3 Southport Broadwater Parklands
5 MAYOR’S REPORT (Continued)

5.1 RECENT VISITS AND SPEECHES (Continued)

Launch of Mobile PayStay Parking App

Opening of Fitness Centre at Gold Coast Aquatic Centre
5.1 RECENT VISITS AND SPEECHES (Continued)

RESOLUTION  G15.0130.010  Moved Cr Tate  Seconded Cr Tozer

That the Mayor’s Report be welcomed and noted.

CARRIED
6 CLARIFICATION - MEMBERS

Nil

7 BUSINESS ARISING FROM MINUTES

Nil

8 PRESENTATIONS

8.1 Certificate of Appreciation to the Family of Bruce Graham

Council (posthumously) presented a Certificate of Appreciation to the family of Mr Bruce Graham who retired as a Director and Company Secretary of Broadbeach Alliance Ltd having served on the Board from June 2012 to October 2014.

Item 13 (General Business) and Item 14 (Other Business) were conducted after Item 8 (Presentations)
9 RECEPTION & CONSIDERATION OF COMMITTEE REPORTS

9.1 ENGINEERING, WATER & TRANSPORT

Cr Taylor, Chairperson of the Engineering, Water & Transport Committee, presented the Report of the Meeting of the Engineering, Water & Transport Committee held on Tuesday, 27 January 2015.

RESOLUTION  G15.0130.011  Moved Cr Taylor  Seconded Cr Gilmore

That the Report of the Engineering, Water & Transport Committee Meeting held on Tuesday, 27 January 2015, covered by Recommendations numbered EWT15.0127.001 to EWT15.0127.010, be received.

CARRIED

ADOPTION OF THE ENGINEERING, WATER & TRANSPORT COMMITTEE REPORT

RESOLUTION  G15.0130.012  Moved Cr Taylor  Seconded Cr Gilmore

That the Report of the Engineering, Water & Transport Committee Meeting of Tuesday, 27 January 2015, covered by Recommendations numbered EWT15.0127.001 to EWT15.0127.010, be adopted.

CARRIED UNANIMOUSLY
9.2 COMMUNITY & CULTURAL DEVELOPMENT

Cr La Castra, Chairperson of the Community & Cultural Development Committee, presented the Report of the Meeting of the Community & Cultural Development Committee held on Tuesday, 27 January 2015.

RESOLUTION G15.0130.013 Moved Cr La Castra Seconded Cr Grummitt

That the Report of the Community & Cultural Development Committee Meeting held on Tuesday, 27 January 2015, covered by Recommendations numbered CC15.0127.001 to CC15.0127.005, be received.

CARRIED

ITEM 4 PROPOSAL TO NAME PARK IN NORMAN SPRINGS ESTATE

CM787/790/03/08/02(P1) REPORT CONFIDENTIAL

Cr Gates declared that a real (or perceived) conflict of interest in this matter could exist (as per section 173 of the Local Government Act 2009) due to the attendance of staff of the Rix Group at election fundraising activities but that she had considered her position and believed she could stay in the room, participate in debate and vote in the public interest.

Cr Gates remained in the room

RESOLUTION G15.0130.014 Moved Cr Gates Seconded Cr Owen-Jones

That Committee Recommendation CC15.0127.004 be adopted, with a change to part 5, such that it reads in its entirety as follows:

1 That the report/attachment be deemed a confidential document and be treated as such in accordance with sections 171 (3) and 200 (5) of the Local Government Act 2009 and that the document remain confidential unless Council decides otherwise by resolution.

2 That the proposed naming complies with City of the Gold Coast’s Naming of Parks and Community Facilities Policy.

3 That Council support the proposal for parkland within ‘Norman Springs Estate’ to be named ‘C.E. Rix Park’.

4 That, after the 21 day consultation period, the Director of Community Services be authorised to give final approval of the naming should community consultation be favourable.

5 That the cost for one park sign (estimated cost $2,000.00) is to be charged to Local Areas Work Program, Division 3 Minor Works.

CARRIED by SUPER MAJORITY

Cr Gates voted in the positive

Cr Betts requested his vote in the negative be recorded.
9.2 COMMUNITY & CULTURAL DEVELOPMENT (Continued)

ADOPTION OF COMMUNITY & CULTURAL DEVELOPMENT COMMITTEE REPORT

RESOLUTION  G15.0130.015  Moved Cr La Castra  Seconded Cr Grummitt

That the Report of the Community & Cultural Development Committee's Recommendations of Tuesday, 27 January 2015, numbered CC15.0127.001 to CC15.0127.005, be adopted with the exception of:-

Recommendation Number CC15.0127.004 which was specifically resolved.

CARRIED UNANIMOUSLY
9.3 CITY PLANNING

Cr Bell, Deputy Chairperson of the City Planning Committee, presented the Report of the City Planning Committee held on Wednesday, 28 January 2015.

RESOLUTION G15.0130.016 Moved Cr Bell Seconded Cr Gates

That the Report of the City Planning Committee Meeting held on Wednesday, 28 January 2015, covered by Recommendations numbered CP15.0128.001 to CP15.0128.003 be received.

CARRIED

ADOPTION OF THE CITY PLANNING COMMITTEE REPORT

RESOLUTION G15.0130.017 Moved Cr Bell Seconded Cr Gates

That the Report of the City Planning Committee’s Recommendations of Wednesday, 28 January 2015, numbered CP15.0128.001 to CP15.0128.003, be adopted.

CARRIED
9 RECEPTION & CONSIDERATION OF COMMITTEE REPORTS (Continued)

9.4 GOVERNANCE, ADMINISTRATION & FINANCE

Cr Owen-Jones, Chairperson of the Governance, Administration & Finance Committee, presented the Report of the Meeting of the Governance, Administration & Finance Committee held on Thursday, 29 January 2015.

RESOLUTION

G15.0130.018
Moved Cr Owen-Jones
Seconded Cr Tozer

That the Report of the Governance, Administration & Finance Committee Meeting held on Thursday, 29 January 2015 covered by Recommendations numbered GA15.0129.001 to GA15.0129.010 be received.

CARRIED

ITEM 8 PROPOSED AMENDMENT OF DIVISIONAL PROGRAM POLICY
FN334/375/02/04(P1)

Cr Robbins declared that a real (or perceived) conflict of interest in this matter could exist (as per section 173 of the Local Government Act 2009) due to her family’s business participating from time to time in third party events receiving funding from LAW budgets, however as this is a policy matter not directly involving funding allocations, she had considered her position and was firmly of the opinion she could participate in debate and vote on this matter in the public interest.

Cr Robbins remained in the room

RESOLUTION

G15.0130.019
Moved Cr Gilmore
Seconded Cr Betts

That Committee Recommendation GA15.0129.008 be adopted as printed which reads as follows:-

That consideration of the proposed amendments to the Divisional Program Policy be deferred pending a Councillor workshop following the Special Budget Committee meeting on 23 February 2015.

CARRIED by SUPER MAJORITY

Cr Robbins voted in the positive

ADOPTION OF GOVERNANCE, ADMINISTRATION & FINANCE COMMITTEE REPORT

RESOLUTION

G15.0130.020
Moved Cr Owen-Jones
Seconded Cr Tozer

That the Report of the Governance, Administration & Finance Committee's Recommendations of Thursday, 29 January 2015, numbered GA15.0129.001 to GA15.0129.010, be adopted with the exception of:-

Recommendation Number GA15.0129.008 which was specifically resolved.

CARRIED
9.5 ECONOMIC DEVELOPMENT & MAJOR PROJECTS

Cr Grew, Chairperson of the Economic Development & Major Projects Committee, presented the Report of the Meeting of the Economic Development & Major Projects Committee held on Thursday, 29 January 2015.

RESOLUTION  G15.0130.021  Moved Cr Grew  Seconded Cr Gilmore

That the Report of the Economic Development & Major Projects Committee Meeting held on Thursday, 29 January 2015 covered by Recommendations numbered ED15.0129.001 to ED15.0129.002 be received.

CARRIED

ADOPTION OF ECONOMIC DEVELOPMENT & MAJOR PROJECTS COMMITTEE REPORT

RESOLUTION  G15.0130.022  Moved Cr Grew  Seconded Cr Gilmore

That the Report of the Economic Development & Major Projects Committee’s Recommendations of Thursday, 29 January 2015, numbered ED15.0129.001 to ED15.0129.002, be adopted.

CARRIED UNANIMOUSLY
10 CONSIDERATION OF NOTICES OF MOTION

Nil

11 QUESTIONS ON NOTICE / ANSWERS TO QUESTIONS ON NOTICE

<table>
<thead>
<tr>
<th>Meeting Date</th>
<th>Questions &amp; Answers</th>
</tr>
</thead>
</table>
| 689 28 November 2014 | Cr Gilmore asked:-
Could the CEO please provide a clarification as to the ramifications for the GCCC in regard to the recent decision of the Queensland Supreme Court in the case of Hamcor Pty Ltd v State of Queensland?

Answer:
As per CEO’s confidential email advice to Councillors dated 23 January 2015. |
| 690 18 November 2014 | Cr Tozer asked:-
What was the amount of vegetation cover that was removed as a result of raising of the Hinze Dam?

Answer:
According to the Gold Coast Vegetation Community Representation Report 2013, ‘there has been a decrease in remnant vegetation in the Dam Catchment of 138 ha due to the raising of the Dam Wall and full Supply Limit in 2012’. The Queensland Bulk Water Supply Authority was required to provide an offset for the remnant vegetation clearing – it purchased and established a Nature Refuge over 259 ha of predominantly vegetated land in the Numinbah area. |
12 PRESENTATION OF PETITIONS

12.1 SAVOY DRIVE MCU  
PN179811/01/DA3

RESOLUTION  G15.0130.023  Moved Cr Taylor  Seconded Cr Gates

That the above Petition be received and referred to the appropriate committee for consideration and report to Council.

CARRIED

12.2 CITY PLAN 2015 DRAFT  
PD98/1132/25/02(P45)

RESOLUTION  G15.0130.024  Moved Cr Robbins  Seconded Cr Gates

That the above Petition be received and referred to the appropriate committee for consideration and report to Council.

CARRIED

12.3 RIVERWALK AVENUE ROBINA  
RD606060/16

RESOLUTION  G15.0130.025  Moved Cr Grew  Seconded Cr Gilmore

That the above Petition be received and referred to the appropriate committee for consideration and report to Council.

CARRIED

12.4 SIR JAMES OVERELL PARK  
PN41266/16/-

RESOLUTION  G15.0130.026  Moved Cr Tate  Seconded Cr Taylor

That the above Petition be received and referred to the appropriate committee for consideration and report to Council.

CARRIED

12.5 REOPENING OF UNIVERSAL STREET STUDIO VILLAGE  
RD146874/16

RESOLUTION  G15.0130.027  Moved Cr Tate  Seconded Cr Gates

That the above Petition be received and referred to the appropriate committee for consideration and report to Council.

CARRIED
13 GENERAL BUSINESS

Item 13 (General Business) and Item 14 (Other Business) were conducted after Item 8 (Presentations) while Cr Crichlow was in attendance

13.1 2015 (CENTENARY) ANZAC DAY DAWN AND CITIZENS SERVICE

REASON

RESOLUTION  G15.0130.028  Moved Cr Crichlow  Seconded Cr Owen-Jones

That $15,000 be allocated from Division 6 2014-15 LAW Concerts and Functions budget toward the 2015 (Centenary) Anzac Day Dawn and Citizens Service to be held in the Southport Broadwater Parklands 25 April 2015.

This is a community event open to the general public.

CARRIED UNANIMOUSLY

13.2 LEAVE OF ABSENCE

REASON

RESOLUTION  G15.0130.029  Moved Cr Gilmore  Seconded Cr Grew

That Leave of Absence be granted to Cr Gilmore for the period commencing Thursday, 12 February 2015 to Monday, 23 February 2015 inclusive.

CARRIED UNANIMOUSLY
14 OTHER BUSINESS

14.1 NEW MAJOR EVENT OPPORTUNITY
LG426/602/-{(P28)

CLOSED SESSION
LOCAL GOVERNMENT ACT 2009 AND SUPPORTING REGULATIONS

PROCEDURAL MOTION Moved Cr Tate Seconded Cr Gates

That Council move into Closed Session pursuant to section 275 (1) of the Local Government Regulation 2012, for the consideration of the following item for the reason shown:-

<table>
<thead>
<tr>
<th>Item</th>
<th>Subject</th>
<th>Reason</th>
</tr>
</thead>
<tbody>
<tr>
<td>14.1</td>
<td>New Major Event Opportunity</td>
<td>Budget Matter Contractual Matter Prejudicial Matter</td>
</tr>
</tbody>
</table>

CARRIED

Cr Gates declared a real (or perceived) conflict of interest (as per section 173 of the Local Government Act 2009) on this matter due to receiving fundraising donation from the Cross Family but that she had considered her position and was firmly of the opinion she could participate in debate and vote on this matter in the public interest.

Cr Gates remained in the room.

Cr Tozer declared a real (or perceived) conflict of interest (as per section 173 of the Local Government Act 2009) on this matter due to having received hospitality (concert tickets) from the Cross Family but that he had considered his position and was firmly of the opinion he could participate in debate and vote on this matter in the public interest.

Cr Tozer remained in the room.

PROCEDURAL MOTION Moved Cr Tozer Seconded Cr Betts

That the Council move into Open Session.

CARRIED

The Mayor highlighted the Conflicts of Interest declared during Closed Session.

Following resumption into open session, Item 14.1 was moved and carried as shown on the following pages.
14 OTHER BUSINESS (Continued)

14.1 NEW MAJOR EVENT OPPORTUNITY
LG426/602/- (P28)(Continued)

1 BASIS FOR CONFIDENTIALITY

1.1 I recommend that this report be considered in Closed Session pursuant to section 275(1) of the Local Government Regulation 2012 for the reason that the matter involves

(c) the local government’s budget; or
(e) contracts proposed to be made by it; or
(h) other business for which a public discussion would be likely to prejudice the interests of the local government or someone else, or enable a person to gain a financial advantage.

1.2 I recommend that the report/attachment be deemed a confidential document and be treated as such in accordance with sections 171 (3) and 200 (5) of the Local Government Act 2009 and that the document remain confidential unless Council decides otherwise by resolution.

2 EXECUTIVE SUMMARY

Not applicable.

3 PURPOSE OF REPORT

The purpose of this report is to consider:

• providing sponsorship to a new Major Event (XCATS) to be staged in August 2015 and for a period of up to five years;
• authorising the CEO to finalise and execute a legal agreement in relation to the event and sponsorship;
• authorising the Mayor to communicate the Council’s decision to the Crown Prince of Dubai and to the event’s Rights Holder (World Professional Powerboating Association), including participation by the Mayor at announcement ceremonies in Dubai (at no cost to Council)

The information in this report has been extracted / summarised from details supplied by the Organiser and/or WPPA.

4 PREVIOUS RESOLUTIONS

A confidential report was considered at the Council meeting on 11 July 2014, and Council resolved (G14.0711.021):

1 That the report/attachment be deemed a confidential document and be treated as such in accordance with sections 171 (3) and 200 (9) of the Local Government Act 2009 and that the document remain confidential unless Council decides otherwise by resolution.
14 OTHER BUSINESS (Continued)

14.1 NEW MAJOR EVENT OPPORTUNITY
LG426/602/-(P28)(Continued)

2 That the Mayor be authorised to sign a non-binding Memorandum of Understanding with the Rights-Holder of the event, to confirm the City's interest in the event (subject to further investigation and Council approval) and to undertake to jointly develop an appropriate governance model for the staging of the event in the City.

A Mayoral Minute in relation to the Mayor’s travel to Dubai was considered at the Council meeting of 18 November 2014 and Council resolved G14.1118.007:

That Council supports my seeking of leave to attend the XCAT Final Series Event and other city engagements in Dubai from the 11 - 13 December 2014 with all flights and accommodation being at no cost to the city.

A Mayoral Minute in relation to a proposal from WPPA to sponsor a branded boat in the 2015 series was considered at the Council meeting of 28 November 2014 and Council resolved G14.1128.027:

1 That the report/attachment be deemed a confidential document and be treated as such in accordance with sections 171 (3) and 200 (5) of the Local Government Act 2009 and that the document remain confidential unless Council decides otherwise by resolution.

2 That Council notes Gold Coast Tourism support of the proposal as outlined in the Mayor’s advice.

3 That the Chief Executive Officer be authorised to take all steps necessary to ensure an acceptable outcome for Council.

(Note. The Mayoral delegation to Dubai in December 2014, [as per G14.1118.007] to sign the agreement and to attend the unveiling of the Australia’s Gold Coast boat, was subsequently postponed to ensure all arrangements in relation to the event were finalised and the necessary documentation was agreed.)

5 DISCUSSION

5.1 Introduction

Council has been focussed on re-establishing the Dubai sister city relationship in recent times, with a renewed demonstration of commitment in the areas of economic development, cultural exchanges and investment attraction. This relationship has seen a number of projects and exchange programs undertaken between the two cities since 2001.

These opportunities are based relationships that have been fostered at the highest level by the Mayor and supported by officers.
14 OTHER BUSINESS (Continued)

14.1 NEW MAJOR EVENT OPPORTUNITY
LG426/602/-(P28)(Continued)

5.2 Background

The Mayoral mission in March 2014 included a meeting with His Highness Sheikh Hamden bin Mohamed bin Rashid Al Maktoum – Crown Prince of Dubai and the governing board of the World Professional Powerboating Association (WPPA, which run the XCAT series of races across the world) with a view to bringing an event within the series to the Gold Coast, for a period of up to five years commencing in 2015.

The report to Council in July 2014 (see above) led to the signing of an MOU that confirmed the City’s interest in, but did not commit the City to, hosting the event. It positioned Council: as a potential sponsor; to assist facilitate a streamlined consultation and approval process; and to assist with local promotion/community engagement.

5.3 Current Position

Since then, Council officers have worked with the World Professional Powerboating Association (WPPA) which owns the rights to the events and stages them elsewhere around the world to select and engage with an Events Organiser to secure sponsorship, plan, and stage the event in Gold Coast.

Council officers facilitated assistance in assembling a panel of a number of potential Event Organisers as a matching process (as partners with WPPA), during August-September 2014. From that panel and discussions, WPPA have selected a consortium of local businesses1 to be the Event Organiser and it is understood that the contractual arrangements between WPPA and the consortium are being negotiated.

Discussions have been held with the consortium’s representatives in relation to the next steps in the processes to secure operational approvals and to seek financial sponsorship.

A second technical visit by a high level delegation from WPPA was supported in September 2014. This visit built upon the initial investigation in April and confirmed the preferred event site’s suitability and confirmed the results of the initial stakeholder consultation stage of the operational planning process.

Cross Promotions International, on behalf of the consortium selected by WPPA as Event Organiser has submitted a proposal for Council sponsorship of $500,000 per event.

5.4 XCATS World Series Overview

XCATs is an abbreviation of Xtreme Catamaran Series Powerboat Championship:

- The XCATs are a multi-hulled boat and made of advanced carbon technology comprising two outboard engines (V6) with a minimum length of 7.6 meters and a maximum of 10 metres. The boats are capable of reaching 120 mph.

---

1 The consortium comprises three Gold Coast businesses: Cross Promotions International, Iconoclastic International, and Ray Maguire. It is expected that a separate legal entity will be formed in the short term.
14 OTHER BUSINESS (Continued)

14.1 NEW MAJOR EVENT OPPORTUNITY
LG426/602/-(P28)(Continued)

- There are several teams in the series, and events within the series are staged across the UAE, China, Italy and USA with the winner of the series determined from the points accrued during a calendar season.
- The race lap rules stipulate a minimum of 2.8 nautical miles and a maximum of 4 nautical miles with the minimum distance for race duration being 60 nautical miles. This translates to one hour plus an additional lap.

The key features of the series is that XCAT racing is the most challenging, it has the largest international contingent, the biggest number of competing international teams and drivers from across the world.

The race attracts a total prize fund of $1.5 million and is televised globally.

The 2015 Calendar will be officially communicated in early 2015. The draft calendar is shown in Figure 1 below.

<table>
<thead>
<tr>
<th>Round</th>
<th>Location</th>
<th>Date</th>
<th>Comment</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Fujeirah UAE</td>
<td>25-27 February</td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>TBA</td>
<td>19-21 March</td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>Europe Host City TBA</td>
<td>15 - 17 May</td>
<td></td>
</tr>
<tr>
<td>4</td>
<td>Portugal, Cascais</td>
<td>12-14 June</td>
<td></td>
</tr>
<tr>
<td>5</td>
<td>Gold Coast, Australia</td>
<td>21 - 23 August</td>
<td></td>
</tr>
<tr>
<td>6</td>
<td>Asia Host City TBA</td>
<td>9-11 October</td>
<td></td>
</tr>
<tr>
<td>7</td>
<td>UAE TBA</td>
<td>26-28 November</td>
<td></td>
</tr>
<tr>
<td>8</td>
<td>UAE Host City TBA</td>
<td>10 - 11 December</td>
<td></td>
</tr>
</tbody>
</table>

Figure 1: Draft XCATS 2015 Calendar – please note the TBA will be announced during an official press conference at the Host Venue.

5.4.1 Gold Coast Event Outline

The Consortium provided the outline of the Gold Coast event shown in Figure 2 below.

<table>
<thead>
<tr>
<th>Day</th>
<th>Event</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>Monday 17/8/15 to Thursday 20/8/15</td>
<td>Set up areas- container bump in and village set up</td>
<td></td>
</tr>
<tr>
<td>Tuesday 18/8/15</td>
<td>Welcome Function</td>
<td>Southport Yacht Club</td>
</tr>
<tr>
<td>Wednesday 19/8/15</td>
<td>Family Day</td>
<td>Currumbin Wildlife Sanctuary</td>
</tr>
<tr>
<td>Thursday 20/8/15</td>
<td>B2B Breakfast Media Launch</td>
<td>Seaworld Nara Resort TBA</td>
</tr>
</tbody>
</table>
14 OTHER BUSINESS (Continued)

14.1 NEW MAJOR EVENT OPPORTUNITY
LG426/602/-(P28)(Continued)

<table>
<thead>
<tr>
<th>Day</th>
<th>Event</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>Friday 21/8/15</td>
<td>• Administrative Scrutineering&lt;br&gt;• Technical Scrutineering&lt;br&gt;• Team Manager Briefing&lt;br&gt;• Race Course Check&lt;br&gt;• Skydive and Water Show&lt;br&gt;• Official Practice&lt;br&gt;• Drivers Briefing&lt;br&gt;• Welcome function for VIPS</td>
<td>The Spit</td>
</tr>
<tr>
<td>Saturday 22/8/15</td>
<td>• Official Practice&lt;br&gt;• Pole Position&lt;br&gt;• Skydive and Water Show&lt;br&gt;• Speed Cat Run&lt;br&gt;• Skydive and Water Show&lt;br&gt;• Pole Position and Speed Cat run Prize Giving Ceremony&lt;br&gt;• Gala Event Official Teams, Partners Gala Dinner</td>
<td>The Spit, Seaworld</td>
</tr>
<tr>
<td>Sunday 23/8/15</td>
<td>• Official Practice&lt;br&gt;• Skydive and Water Show&lt;br&gt;• Gold Coast Australian Grand Prix Start&lt;br&gt;• Skydive Show&lt;br&gt;• Grand Prix Prize Giving Ceremony- followed by winners Press Conference&lt;br&gt;• Wrap Party</td>
<td>The Spit</td>
</tr>
<tr>
<td>Monday 24/8/15</td>
<td>Dismantle areas and bump-out</td>
<td></td>
</tr>
</tbody>
</table>

Figure 2: Gold Coast Event Programme

5.4.2 Supporting Function Outline

The Consortium has proposed a range of additional activities to be undertaken during the event to ensure crowd attraction and retention:

- **Welcome Function.** All teams, WPPA officials, VIP’s, City of Gold Coast Representatives and Media will be invited to attend the official launch function at Southport Yacht Club. The Southport Yacht Club has recently signed a partnership with the Dubai Yacht Club making it an excellent location to enhance our international relations with Dubai. The function will be attended by local and national media organisations including News Corporation, Fairfax media, Southern Cross Austereo, Fairfax Radio, ABC Radio, Prime/7 News, Nine News, Ten News, ABC, SBS and Fox Sports. The welcome function will garner large media traction showcasing the Gold Coast and XCATS to international, national and local audience.
14.1 NEW MAJOR EVENT OPPORTUNITY
LG426/602/-(P28)(Continued)

- **Family Day.** All XCATS teams, WPPA officials and their families will experience Australian native wildlife at the Gold Coast’s Currumbin Wildlife Sanctuary. Local Gold Coast families will be invited to attend the family day and mingle with the international stars of the XCAT series. This event will be a two-pronged media initiative providing great media opportunities for international audiences with X CATS competitors posing with native wildlife being beamed throughout Asia and the Middle East. Local media are expected to feature the public mingling with the international guests and coverage will include News Corporation publications and Fairfax newspapers (locally and nationally), Prime News, Gold Coast Nine News, Southern Cross Ten News, ABC News and Fox Sports. Southern Cross Austereo Gold Coast Radio will be live broadcasting from Currumbin Wildlife Sanctuary with family-friendly events including sampling, prize giveaways, jumping castle and balloons etc. XCATS merchandise will also be available to families on the day.

- **B2B Breakfast.** As part of the partnership and soft diplomacy strategy for Gold Coast X CATS round, a *breakfast with the stars* will be held at The Seaworld Resort. This event will provide structure to expand the sister city relationship between Dubai and the City of the Gold Coast. High profile local business identities from the finance, retail and development sectors will attend the event and explore further avenues of cross-pollination between businesses in the two territories. This event will be hosted by a high profile and respected Queensland television news anchor. Speakers will include influential business people, Gold Coast Chamber of Commerce representatives and the region’s local, state and federal political representatives. Dubai business representatives will also attend the event.

- **Media Launch.** International, national and local print, television and radio are expected to attend the media launch/press conference. (This will include media representatives from ESPN, Eurosport, Fox Sports Asia, CNN, News Corporation Australia, Fairfax, Southern Cross Austereo, Fairfax Radio, ABC Radio, Prime/7 News, Nine News, Ten News, ABC, SBS and Fox Sports.) The press conference will be open to all media outlets to ask questions of XCATS teams, WPPA officials and the Mayor regarding the event. Photo opportunities will include journalists test-driving the XCATS simulator and demonstrations around the rescue and recovery equipment simulators. This will not only provide opportunities for PR promotional images but also demonstrate the preparedness of the teams and officials and communicate the excitement that comes with this high risk, high adrenalin sport.

- **Gala Event.** All teams, WPPA officials, VIPs, City of Gold Coast representatives, and media will be invited to attend the official Gala Event to be held at Seaworld Resort, to be hosted by the Mayor. WPPA have indicated that His Highness the Crown Prince of Dubai will be in attendance. The Gala will be an opportunity to showcase Middle Eastern culture and to celebrate the partnership of the sister cities. With His Highness in attendance, the national and international media interest and coverage will be extremely high. The Gala Event will feature international and local music acts provided by Chugg Entertainment (Australia’s premier touring company). The menu for the Gala Event will be developed and executed by a collective of the Gold Coast’s most talented, high profile and innovative chefs.
14 OTHER BUSINESS (Continued)

14.1 NEW MAJOR EVENT OPPORTUNITY
LG426/602/-(P28)(Continued)

- **Wrap Party.** This event is where X CATS teams, WPPA officials, Council and all involved with the event celebrate the success of the inaugural Gold Coast XCATS event. A night of festive celebrations will be hosted by a national television entertainment personality. International recording artists will play and local food and wine will be provided. Those responsible for the success of the event will be acknowledged for their achievements in delivering a successful and world-class event. The media opportunity will be a red-carpet event where a roving reporter will interview XCATS competitors, VIPs, celebrities, WPPA officials and Gold Coast dignitaries.

- **XZone.** The XZone will be the hub for sideline entertainment. The precinct will include the following features:
  - A “Big-Top” Tent (approx 120m in length and 15m high) will be the land-based feature at Doug Jennings Park. The big-top will be erected close to the XCAT racecourse and dry pit area. The exclusive VIP section and Media Centre is also located here and this location will become the centre for all entertainment related activities. The side wall of the big top can open and this will allow a spectacular view over the race area with easy pedestrian access to the water side public viewing areas;
  - Large LED screens will enable visibility of the event regardless of weather conditions;
  - Branding/logos on the external roof on the western side of the big-top with *XCATS are coming* to promote the event for the ten days leading up to the launch to create the local buzz;
  - The Food Market will be a taste of each of the nations represented in the XCAT Series, prepared and served by Gold Coast restaurants with origins in those countries;
  - Arabic Cultural Experience: Consumers will immerse themselves in the Arabic Zone where they will be entertained by belly dancers while sampling Arabian sweets and coffee;
  - Main Stage where the winners will be presented with their trophies and conduct media interviews and where all the events entertainment will be staged, including national and international musical acts;
  - Graffiti Walls: Local artists will be commissioned to showcase their works in keeping with the XCAT Series theme of *fun, young, and extreme*;
  - Xtreme Sports facility will be adjacent to the marquee will be a demonstration area of BMX, skateboarding and wakeboarding and other Xtreme Sports.
14.1 NEW MAJOR EVENT OPPORTUNITY
LG426/602/(P28)(Continued)

5.4.3 Outline Site Maps

Figures 3 and 4 below provide an overview of the locations for the event’s elements

Figure 3 Location Speed Run Site Map (Sat 22 Aug 2015)
14 OTHER BUSINESS (Continued)

14.1 NEW MAJOR EVENT OPPORTUNITY
LG426/602/-(P28)(Continued)

5.4.5 Attendance

The attraction of international, inter and intra state visitors to the city is one benefit of the staging of this event. WPPA has provided the following attendance figures for Italy over the 2013 and 2014 series:

- Arona 80,000
- Napoli 200,000
- Stresa 60,000

Noting that power boating events are less mainstream in Australia than in the current overseas locations, and noting that it will be an inaugural event, it is expected that the attendance figures at the Gold Coast XCAT event will be less than those shown above.

Given this event will the first of its kind to be held in Australia and in comparison with other events held in the City a maximum attendance of 50,000 with 60% of those attending being new and unique has been estimated. Economic impact estimates based on two scenarios, each with a lower attendance number have been prepared (see below).

In addition to spectators, fourteen XCAT teams comprising approximately 180 team members, supporters and relatives and 120 WPPA staff, media and rescue and race officials are predicted to attend the event.
14 OTHER BUSINESS (Continued)

14.1 NEW MAJOR EVENT OPPORTUNITY
LG426/602/-(P28)(Continued)

5.4.6 Event Sponsors

The consortium has identified and contacted and is negotiating with a number of potential sponsors including:

REDACTED

WPPA have provided a number of sponsorship introductions to the consortium and these are being explored.

5.4.7 Promotion and Marketing Plan

The domestic marketing Plan summary is shown in Figure 5 below.

Social media platforms including Facebook, Twitter and Vine will be engaged to create shareable and likeable content. The objective of the content is to reach and engage consumers on their platform of their choice. WPPA, Council and the consortium will engage their social media followers keeping them updated with event news, race results and X Zone entertainment schedules.

The event will also be covered by traditional electronic media including Network Seven’s Sunrise program (daily audience average of 400k viewers) and/or Channel Nine’s Today show (national average of 350k viewers) with interviews conducted with X CATS teams live from the race course.

The Gold Coast Broadwater will be the backdrop for live weather segments featuring the Nine Networks Steven Jacobs and/or Seven’s Edwina Bartholomew in the lead up to the XCATS event.

Proposed domestic media partners are:

- Fox Sports (News Corporation) : Australia’s leading producer of sports television coverage and home to Australia’s major subscription television sports channels as well as Australia’s number one general sports website
14.1 NEW MAJOR EVENT OPPORTUNITY
LG426/602/-(P28)(Continued)

- Southern Cross Austereo: Australia’s largest media company comprising metropolitan and regional radio and television stations with the capability of reaching 95% of Australians
- News Corporation Australia and News.com.au: Australia’s most wide-reaching print and online news publications with a reach of more than 15 million nationally
- Trade publications including major tourism, sport and business titles.

5.5 Media Coverage

WPPA’s international media syndication assets will be activated for international exposure in conjunction with national and local media support outlined elsewhere in this report.

A thirty-minute profile post-card style magazine program featuring the Gold Coast will be produced in conjunction with the XCATS event broadcast that will be highlighted throughout the coverage. This feature will be broadcast internationally on magazine programs, Dubai TV and on the XCATS official airline partner (Emirates) during the airlines in-flight entertainment.

(XCATS have their own dedicated channel on Sport TV on Emirates. Emirates has 485 flights per day and moves 46 million passengers annually.)

The City of the Gold Coast’s logo will be electronically superimposed onto the Broadwater for international exposure during the events coverage.

5.5.1 Television

The event is broadcast live in a minimum of two languages and post event to over 300 channels.

A detailed account of TV broadcast and distribution for the 2013 XCAT World Series events (noting broadcasters, homes reached, broadcast date, etc) has been provided and is attached. The breakdown demonstrates the breadth and depth of international market reach and the potential for Gold Coast’s promotion globally.
14 OTHER BUSINESS (Continued)

14.1 NEW MAJOR EVENT OPPORTUNITY
LG426/602/-(P28)(Continued)

An example (Round 1 Abu Dhabi, 2013) is shown in Figure 6 below.

<table>
<thead>
<tr>
<th>Country/Region</th>
<th>Broadcaster</th>
<th>Homes reached (Millions)</th>
<th>Broadcast Date</th>
<th>Broadcast Times/Usage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Far East, Malaysia, India, China,</td>
<td>Star TV</td>
<td></td>
<td>14.02.13</td>
<td>16.30 - 17.30 Plus 2 repeats</td>
</tr>
<tr>
<td>Taiwan, Korea, Japan, Hong Kong,</td>
<td>SCN1 – STAR Sports Asia</td>
<td></td>
<td>15.02.13</td>
<td>02.30 - 03.30 Plus 3 repeats</td>
</tr>
<tr>
<td>Philippines, Thailand, Pakistan,</td>
<td>(China)</td>
<td></td>
<td></td>
<td>CH 12</td>
</tr>
<tr>
<td>Indonesia</td>
<td>SDN15 STAR Sports NPL</td>
<td></td>
<td>15.02.13</td>
<td>08.00 - 09.00 Plus 3 repeats</td>
</tr>
<tr>
<td>Indoneisa</td>
<td>SEN1 STAR Sports Sea NPL</td>
<td>60+</td>
<td>15.02.13</td>
<td>03.00 - 04.00 Plus 2 repeats</td>
</tr>
<tr>
<td></td>
<td>SID1–STAR Sports Indonesia</td>
<td></td>
<td>15.02.13</td>
<td>03.00 - 04.00 Plus 2 repeats</td>
</tr>
<tr>
<td></td>
<td>SML1STAR Sport sMalaysia</td>
<td></td>
<td>15.02.13</td>
<td>03.00- 04.00 Plus 2 repeats</td>
</tr>
<tr>
<td></td>
<td>SSE1–STAR Sports SEA</td>
<td></td>
<td>15.02.13</td>
<td>02.30 - 03.30 Plus3 repeats</td>
</tr>
<tr>
<td></td>
<td>SSG1–STAR Sports Singapore#</td>
<td></td>
<td></td>
<td>CH 21</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>CH 6</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>CH14</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>CH 3</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>CH 13</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>CH17</td>
</tr>
</tbody>
</table>

*Figure 6. Example TV Broadcast Data*

5.6 Event Budget

**REDACTED**
14 OTHER BUSINESS (Continued)

14.1 NEW MAJOR EVENT OPPORTUNITY
LG426/602/-(P28)(Continued)

5.7 Event Benefits

The event is expected to deliver direct and indirect economic benefits, but it is anticipated that the more significant benefits will be in other, less quantifiable, areas such as business development, investment attraction, and international relations.

5.7.1 Direct Economic Benefits

Two assessments were made:

- Scenario 1. (With 10,000 visitors over 3 day event with 60% estimated to be unique and 40% existing residents/visitors) the economic impact of the unique visitors is estimated to be:
  - $1.08 million value add (direct and indirect)
  - $2.16 million in expenditure through supply chain (direct and indirect)

- Scenario 2. (With 15,000 visitors over 3 day event with 60% estimated to be unique and 40% existing residents/visitors) the economic impact of the unique visitors is estimated to be:
  - $1.62 million value add (direct and indirect)
  - $3.24 million in expenditure through supply chain (direct and indirect)

The modelling also assumes event teams and associated organisers and administrators of the event (estimated at 300, being 180 relating to the teams and 120 WPPA officials and support.)

---

2 It should be noted that such economic assessments are not exact science and not all economic benefit will be captured on the Gold Coast. The impact modelling is done through a software package that has a user interface for inputs. The multipliers used for the purposes of performing impact assessments are based on a localised version of the National Input-Output Tables produced by the Australian Bureau of Statistics. The multipliers are calculated based on sound methodology; however they should be viewed as having a theoretical element. They are estimates of the potential impacts associated with the project and do not completely reflect phenomenon such as the economy evolving differently as a result of the project and, for example, local industries changing their business operations to better capture the benefits of the impacts. Nonetheless, the results produced by using the multipliers will provide reliable information under current conditions and interactions.
14 OTHER BUSINESS (Continued)

14.1 NEW MAJOR EVENT OPPORTUNITY
LG426/602/- (P28) (Continued)

5.7.2 Indirect Economic Benefits

The value of the TV and other media coverage is estimated at $3 million (USD)

5.7.3 Other Benefits

Other benefits are identifiable but not quantifiable:

- Relationships, Reputation, and Tourism: The Crown Prince of Dubai has indicated to WPPA that he intends to attend the first Gold Coast event.
  - The Crown Prince has a large social media following (with 83,000 Twitter followers, 811,000 Facebook fans, and 1.42 million Instagram followers). His social media exposure will be an endorsement of the Gold Coast to the UAE and the Middle East.
  - It is expected that his visit to the event, should it occur, will result in an increase in inbound tourist from Dubai to the Gold Coast.
  - The Crown Prince usually has an entourage of some forty people and the majority are Dubai-based government officials. This will provide opportunities to extend the political bridges of collaboration.

- Potential for B2B, Investment Attraction, and International Relations.
  - As part of the partnership and soft diplomacy strategy for this event a business breakfast will be held at The Seaworld Nara Resort. This breakfast will provide structure to expand the sister city relationship with key business representatives of the Gold Coast and Dubai will be invited.
  - The City is investigating the opportunity to undertake a series of B2B events including invitations to a number of key markets such as China and India to undertake inbound delegations and business matching opportunities at VIP hospitality on race days and invitations to social functions.
  - Invitations will also be extended to representatives from the Dubai Municipality providing a key platform for sister city engagement.
14 OTHER BUSINESS (Continued)

14.1 NEW MAJOR EVENT OPPORTUNITY
LG426/602/-(P28)(Continued)

5.8 Sponsor Benefits

Figure 8 below summarises the potential sponsor benefits available to Council.

<table>
<thead>
<tr>
<th>Category</th>
<th>Host Venue and Host Sponsors</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Boat Branding</strong></td>
<td></td>
</tr>
<tr>
<td>Racing boats</td>
<td>Yes as per guidelines</td>
</tr>
<tr>
<td>Start Pace Boat</td>
<td>No</td>
</tr>
<tr>
<td>Safety Boats</td>
<td>Yes</td>
</tr>
<tr>
<td><strong>Off Course Branding</strong></td>
<td></td>
</tr>
<tr>
<td>Podium</td>
<td>Yes 50% of available sponsors area</td>
</tr>
<tr>
<td>Big screen surround branding</td>
<td>Yes 50% of available sponsors area</td>
</tr>
<tr>
<td>Big screen, on screen advertising</td>
<td>Yes 50% of available sponsors inventory</td>
</tr>
<tr>
<td>Main Entrance Arch</td>
<td>Yes 50% of available sponsors area</td>
</tr>
<tr>
<td>VIP Hospitality Branding</td>
<td>Limited details TBC</td>
</tr>
<tr>
<td>Dry Pit Area Entrance Arch</td>
<td>Yes 50% of available sponsors area some extra costs</td>
</tr>
<tr>
<td>Area Branding Base on 3m x 1m fabric banners</td>
<td>Yes 50% of available sponsors area some extra costs</td>
</tr>
<tr>
<td>Village Stand</td>
<td>Yes 50% of available sponsors area some extra costs</td>
</tr>
<tr>
<td>Large promotional sign/poster outside venue on main road 6m x 4 m</td>
<td>Yes 50% of available sponsors area</td>
</tr>
<tr>
<td>Results Board</td>
<td>Yes</td>
</tr>
<tr>
<td><strong>Advertising/Promotional Space</strong></td>
<td></td>
</tr>
<tr>
<td>Media backdrop</td>
<td>Yes 50% of available sponsors area</td>
</tr>
<tr>
<td>Advertising Print Collateral</td>
<td>Yes 50% of available sponsors area</td>
</tr>
<tr>
<td>Event Posters</td>
<td>Yes 50% of available sponsors area</td>
</tr>
<tr>
<td>Event Program Advertisements In addition to sponsors page</td>
<td>Double page spread plus two pages of editorial and name in title</td>
</tr>
<tr>
<td>Television Transmission</td>
<td>TBA</td>
</tr>
<tr>
<td>Virtual 3D screen with Scores, weather etc</td>
<td>TBA</td>
</tr>
<tr>
<td><strong>Boat experience and hospitality</strong></td>
<td></td>
</tr>
<tr>
<td>Guest on selected racing boat and pace boat- conditions apply:</td>
<td>Yes 2 pax / day x 3 days</td>
</tr>
<tr>
<td>WPPA VIP Yacht min numbers dependent on boat size</td>
<td>Min 10 pax up to 20</td>
</tr>
<tr>
<td>Event VIP Yacht min numbers dependent on boat size</td>
<td>Min 10 pax up to 30</td>
</tr>
<tr>
<td>Hospitality VIP Based on 3 days @ $300/ per person per day including F&amp;B</td>
<td>10 invitees per race (30 tickets per weekend)</td>
</tr>
<tr>
<td>Opening ceremony</td>
<td>10 invitees per race</td>
</tr>
<tr>
<td>Team/crew party</td>
<td>10 invitees per race</td>
</tr>
<tr>
<td>Gala Dinner</td>
<td>10 invitees per race</td>
</tr>
</tbody>
</table>

5.9 Support Requested and Payment Milestones

Cross International, on behalf of the consortium, request Council sponsorship of $500,000 per event.
14 OTHER BUSINESS (Continued)

14.1 NEW MAJOR EVENT OPPORTUNITY
LG426/602/-(P28)(Continued)

The payment milestones suggested by the consortium are shown in Figure 9 below.

5.10 Event Term

Initial discussions with WPPA representatives indicated that five-year term is preferred, probably structured as a three-year plus two-year option.

5.11 Branded Boat (Gold Coast Tourism)

WPPA have also proposed that a Gold Coast, Australia branded boat be raced in the series in 2015, at a sponsorship cost of $250,000. This branding will provide the city with extensive international exposure with branding opportunities through the WPPA sites and merchandising as well as extensive social media, web pages, on line banners and apps and additional promotion through television, press, magazine, and radio coverage.

The cost of design and application of the branding and graphics is $5,500, to be met from Council’s Economic Development budget (ED600 Cost Centre 100514-Tourism and International Relations).
14 OTHER BUSINESS (Continued)

14.1 NEW MAJOR EVENT OPPORTUNITY  
LG426/602/-(P28)(Continued)

6 ALIGNMENT TO THE CORPORATE PLAN, CORPORATE STRATEGIES AND OPERATIONAL PLAN

The Corporate Plan - Gold Coast 2020 is structured around key themes. The attraction of the XCAT Series event to the city is closely aligned to the key theme “Prosperity built on a strong diverse economy” and assists to ensure the outcomes of:

2.5 We are a globally recognised tourism destination
2.6 We are an emerging world-class business destination

Key relevant programs of work listed in the Corporate Plan include to:

- Work with Gold Coast Tourism to promote the city as a world class tourism destination through a range of marketing programs and activities
- Develop our business and investment attraction activities to grow international partnerships that promote our competitive advantage and drive inward investment.
- Strengthen existing and identify new sister city relationships to drive improved economic outcomes across key export markets.

The Economic Development Strategy 2023 (EDS) provides the direction for the Gold Coast to promote a positive global image – a city which attracts visitors and raises the profile as a key location for trade and investment.

Key relevant activities within the EDS include:

- Implement city marketing activities to position the Gold Coast as an emerging destination for trade and investment
- Strengthen existing and identify new sister city relationships to drive improved economic outcome across key export markets
- Establish a Gold Coast alumni network, expats aboard and ambassador program
- Delivery of an annual program of activities to support local export ready businesses to access international markets
- Increase in-market presence across priority markets including China, Middle East and India.
- Implement a program to raise the profile of the city as a cultural destination including the attraction of events.

7 COMMONWEALTH GAMES IMPACT

The sport is not one that is included in the Commonwealth Games program, so the positive impact on the Commonwealth Games is likely to be peripheral only, through assisting to promote the City on the global stage. Negative impact is minimal, as the event is planned to be staged in August, outside the Games window.
14 OTHER BUSINESS (Continued)

14.1 NEW MAJOR EVENT OPPORTUNITY
LG426/602/-(P28)(Continued)

8 FUNDING AND RESOURCING REQUIREMENTS

Sponsorship funds can be provided from the following sources.

- the event sponsorship ($500,000 per event) can be funded from ED571100006 Major Events Support (REDACTED), noting that the event’s payment milestones (and therefore Council’s cash flow requirements prior to 30 June 2015) are yet to be finalised.
- the cost of design and preparation of branding for the Gold Coast Australia boat ($5,500) is to be funded from Council’s Economic Development budget (responsibility centre ED600-International Relations, Cost Centre 100514-Tourism and International Relations).

Officer support to assist in the planning and approvals process and limited promotional support/community engagement will be met from existing staff resources.

Mayoral travel to Dubai for announcement ceremonies would be at no cost to Council.

9 RISK MANAGEMENT

Current risk planning indicates a continued need to focus on new event product and other opportunities for economic diversification. The relevant corporate risk is CO000427 - our reliance on construction and tourism industries exposing the Gold Coast to greater impacts of economic downturns. The control for this risk is the implementation of the Economic Development Strategy which highlight, inter alia, international connection and sister city relations.

Operational Risks will be managed through stakeholder discussions with key regulatory agencies and formal risk management plans.

10 STATUTORY MATTERS

Compliance with relevant legislative requirements will be addressed during the operational planning and approval processes, which will include stakeholder meetings with the Organiser and relevant Council and State Government agencies.
14 OTHER BUSINESS (Continued)

14.1 NEW MAJOR EVENT OPPORTUNITY
LG426/602/-(P28)(Continued)

11 COUNCIL POLICIES

Not Applicable.

12 DELEGATIONS

Not applicable.

13 COORDINATION & CONSULTATION

Preliminary consultation has been undertaken with representatives of WPPA, Gold Coast Waterways Authority, Maritime Safety Queensland, Queensland Water Police and key internal stakeholders to examine the technical feasibility of staging such an event in the Broadwater.

Detailed consultation with a range of relevant agencies will occur as the event planning moves into the operational planning phase.

<table>
<thead>
<tr>
<th>Name and/or Title of the Stakeholder Consulted</th>
<th>Directorate or Organisation</th>
<th>Is the Stakeholder Satisfied With Content of Report and Recommendations (Yes/No) (comment as appropriate)</th>
</tr>
</thead>
<tbody>
<tr>
<td>SSgt Lucas Young</td>
<td>QPS (Water Police)</td>
<td>(Technical Investigations Stakeholder)</td>
</tr>
<tr>
<td>Mr Hal Morris</td>
<td>GCWA</td>
<td>(Technical Investigations Stakeholder)</td>
</tr>
<tr>
<td>Mr Greg Turner</td>
<td>MSQ</td>
<td>(Technical Investigations Stakeholder)</td>
</tr>
<tr>
<td>Mr Darren Scott</td>
<td>Director, Economic Development &amp; Major Projects</td>
<td>Yes</td>
</tr>
<tr>
<td>Mr David Montgomery</td>
<td>City Solicitor</td>
<td>Consulted</td>
</tr>
<tr>
<td>Mr Luke Adair</td>
<td>Major Projects EDMP</td>
<td>(Technical Investigations Stakeholder)</td>
</tr>
<tr>
<td>Mr Paul Donovan</td>
<td>Gold Coast Tourism</td>
<td>TBA after GCT Board meeting 25 November 2014</td>
</tr>
<tr>
<td>Ms Annie Norton-Knight</td>
<td>Coordinator Global Connections EDMP</td>
<td>Yes</td>
</tr>
</tbody>
</table>
14 OTHER BUSINESS (Continued)

14.1 NEW MAJOR EVENT OPPORTUNITY
   LG426/602/-(P28)(Continued)

14 STAKEHOLDER IMPACTS

The key stakeholders of the planning process to date are the Event Organisers, WPPA, key
government regulatory agencies, and Gold Coast Tourism. The key stakeholders of the
event will be those listed above, plus the tourism sector and other businesses.

WPPA has advised that the Crown Prince has indicated that he intends to attend the event,
which would provide a significant international boost to the promotional value of, and
visitation to, the event. The presence of His Highness would increase exposure of the City
and increase the inbound Dubai tourists. His support entourage and followers will provide an
added boost to the economic benefit to local tourism operators.

There are likely to be some negative impacts on boating traffic on the Broadwater as the
events will require closure of some parts during the practice and racing sessions, and on
casual users of Doug Jennings Park during the event and bump-in and bump-out periods.
These will be managed through the operational consultation process.

15 TIMING

The inaugural event is proposed to be staged from August 2015, a quiet time in the City’s
event calendar and tourism cycle.

The staging of the event in August will coincide with the Middle East holiday season.
Additionally, the timing of Ramadan should be favourable for increased tourist numbers.

It is necessary to seek Council’s agreement with the proposal at this time so that the
contractual negotiations and other arrangements can be progressed as quickly as possible.
14 OTHER BUSINESS (Continued)

14.1 NEW MAJOR EVENT OPPORTUNITY
LG426/602/-(P28)(Continued)

16 CONCLUSION

The arrangements outlined in the MOU has led to further collaboration and the current position is that the local consortium has approached Council for sponsorship of $500,000 per event including for the inaugural XCATS event on the Gold Coast in August 2015 and annually for a term of up to five years structured as a three year contract with an option for a further two years.

The event offers benefits to the City and its residents through direct and indirect economic impact (eg, promotion of the City’s image and brand as a tourist and global-sports destination through the event’s promotion and television production), and will assist to develop tourism from UAE.

The more significant benefits will be in the unquantifiable areas such as economic development, cultural exchanges, tourism, investment attraction, and international relations with a sister city in the Middle East region.

The staging of the event in August is in a quiet period in the City’s tourism cycle and our Events Calendar, will coincide with the Middle East holiday season and the dates of Ramadan should be favourable for increased tourist numbers. WPPA has advised that the Crown Prince has indicated he intends to attend the event and should that eventuate it will provide a significant international boost to the promotional value of the event, raise the Gold Coast profile in UAE, and encourage attendance from UAE residents and businesses.

As this will be the first XCAT event in Australia, there are Financial Risk Management issues to be addressed through the contract preparation process, and Reputational Risks to be managed through dealings in good faith however a residual risk will remain. Operational Risk management will be addressed through the normal consultation and approval process.

It is necessary to seek Council’s agreement with the proposal at this time so that the contractual negotiations and other arrangements can be progressed, and to provide greater certainty to enable planning of the global series and of this event to be further developed.
14 OTHER BUSINESS (Continued)

14.1 NEW MAJOR EVENT OPPORTUNITY
LG426/602/-(P28)(Continued)

17 RECOMMENDATION

It is recommended that Council resolves as follows:

1 That the report/attachment be deemed a confidential document and be treated as such in accordance with sections 171 (3) and 200 (9) of the Local Government Act 2009 and that the document remain confidential unless Council decides otherwise by resolution.

2 That Council confirm that it is prepared to provide funding support for the event to be staged from August 2015 for a period of up to five years subject to:
   i Execution of contracts to the satisfaction of the Chief Executive Officer that provides for an inaugural event in August 2015 and includes an event term of up to five years, Key Performance Outcomes, media coverage, progress payments and payment milestones, and sponsor benefits;
   ii The securing of all statutory and landowner approvals;
   iii The Organiser/ Applicant undertaking to engage with Gold Coast Tourism to coordinate marketing and promotional activities; and
   iv The Organiser undertaking to provide a detailed Post Event Report

3 That the level of sponsorship will be the amount detailed in the report with the source of funds being:
   a ED57110O006 Major Events Support (Cost Centre 1007726) for the event sponsorship; and
   b Economic Development budget (ED600-, Cost Centre 100514-Tourism and International Relations) for the Gold Coast, Australia branding outlined in the report;

4 That the CEO be authorised to undertake all steps necessary to finalise the proposed arrangements, including the execution of contracts when negotiations are completed;

5 That the Mayor be authorised to communicate the Council’s decision to the Crown Prince of Dubai and to the event’s Rights Holder, including participation by the Mayor at announcement ceremonies in Dubai, at no cost to Council.

6 That support to this event is an exercise of Council’s Beneficial Enterprise Powers.

Author: Authorised by:
Ray McNab Darren Scott
Executive Officer City Events Director Economic Development and Major Projects
14 January 2015

TRACKS REF: #46592054
14.1 NEW MAJOR EVENT OPPORTUNITY
LG426/602/-{(P28)}(Continued)

ATTACHMENT 1
14 OTHER BUSINESS (Continued)

14.1 NEW MAJOR EVENT OPPORTUNITY
LG426/602/-(P28)(Continued)

Waterports World 05-13 featuring X Cats – Round 1 – Abu Dhabi

<table>
<thead>
<tr>
<th>Country/Region</th>
<th>Broadcaster</th>
<th>Homes Reached (Millions)</th>
<th>Broadcast Date</th>
<th>Broadcast Times/Usage</th>
</tr>
</thead>
<tbody>
<tr>
<td>UK</td>
<td>SkySports</td>
<td>13x</td>
<td>13.02.13</td>
<td>19:00-21:00</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>14.02.13</td>
<td>24:00-01:00</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>15.02.13</td>
<td>10:00-11:00</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>16.02.13</td>
<td>13:00-14:00</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>17.02.13</td>
<td>06:00-07:00</td>
</tr>
<tr>
<td>Far East, Malaysia,</td>
<td>Sky TV®</td>
<td>6bS</td>
<td>14.02.13</td>
<td>16:30-18:30</td>
</tr>
<tr>
<td>India, China, Korea,</td>
<td></td>
<td></td>
<td>15.02.13</td>
<td>Plus 2 repeats</td>
</tr>
<tr>
<td>Hong Kong, Philippines,</td>
<td>STAR Sports Asia (China)</td>
<td></td>
<td>16.02.13</td>
<td>02:00-03:30</td>
</tr>
<tr>
<td>Thailand, Pakistan,</td>
<td></td>
<td></td>
<td>17.02.13</td>
<td>Plus 3 repeats</td>
</tr>
<tr>
<td>Indonesia</td>
<td>STAR Sports Asia (SEA)</td>
<td></td>
<td>08:00-09:00</td>
<td>Plus 3 repeats</td>
</tr>
<tr>
<td></td>
<td>STAR Sports Asia (SEA)</td>
<td></td>
<td>09:00-10:00</td>
<td>Plus 3 repeats</td>
</tr>
<tr>
<td></td>
<td>STAR Sports Asia (SEA)</td>
<td></td>
<td>10:00-11:00</td>
<td>Plus 3 repeats</td>
</tr>
<tr>
<td>South Africa &amp; Pan</td>
<td>MINI/SuperSport®</td>
<td>2bV</td>
<td>18.02.13</td>
<td>08:00-09:00</td>
</tr>
<tr>
<td>Africa</td>
<td></td>
<td></td>
<td>19.02.13</td>
<td>16:30-17:30</td>
</tr>
<tr>
<td>Portugal</td>
<td>Sport TV®</td>
<td>4e</td>
<td>20.02.13</td>
<td>Every Thursday</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>21.02.13</td>
<td>17:30-18:30 plus repeats</td>
</tr>
<tr>
<td>USA</td>
<td>Fox Sports World®</td>
<td>3bV</td>
<td>20.02.13</td>
<td>08:00-09:00</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>21.02.13</td>
<td>15:00-16:00</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>22.02.13</td>
<td>19:00-20:00</td>
</tr>
<tr>
<td>Central/South America</td>
<td>Fox Sports Latin America (English &amp; Spanish)**</td>
<td>2bV</td>
<td>19.02.13</td>
<td>10:00-11:00</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>20.02.13</td>
<td>16:00-17:00</td>
</tr>
<tr>
<td>Australia</td>
<td>Fox Sports</td>
<td>6C</td>
<td>26-28.02.13</td>
<td>06:30-13:30</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>29.02.13</td>
<td>19:30-20:00</td>
</tr>
<tr>
<td>Japan</td>
<td>Sky Perfect®**</td>
<td>13x</td>
<td>19.02.13</td>
<td>19:00-20:00</td>
</tr>
<tr>
<td>Israel</td>
<td>Ananee *</td>
<td>6a</td>
<td>Every Sunday</td>
<td>15:30-16:30 plus repeats</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>15.02.13</td>
<td>17:30-18:30 plus repeats</td>
</tr>
<tr>
<td>New Zealand</td>
<td>TVNZ**</td>
<td>8c</td>
<td>21.02.13</td>
<td>20:00-21:00</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>22.02.13</td>
<td>10:00-11:00</td>
</tr>
<tr>
<td>Monaco</td>
<td>SkyC &amp; CTV</td>
<td>3x</td>
<td>18.02.13</td>
<td>19:00-20:00</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>19.02.13</td>
<td>20:00-21:00</td>
</tr>
<tr>
<td>Brazil</td>
<td>Fox Sports</td>
<td>3x</td>
<td>26-28.02.13</td>
<td>15:00-16:00</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>29.02.13</td>
<td>20:00-21:00</td>
</tr>
<tr>
<td>Malaysia</td>
<td>Megasport/ Astro</td>
<td>4e</td>
<td>Every Thursday</td>
<td>14:00-15:00</td>
</tr>
<tr>
<td></td>
<td>Supersport®</td>
<td></td>
<td>12.02.13</td>
<td>12:30-13:30</td>
</tr>
<tr>
<td>Pan European, Pan</td>
<td>NAUTICAL CHANNEL</td>
<td>15+</td>
<td>Entry Thursday:</td>
<td>41:00-43:00</td>
</tr>
<tr>
<td>Eastern, Germany,</td>
<td>* Visit website:</td>
<td></td>
<td>Friday:</td>
<td>12:30-13:30 &amp; 18:00-19:00</td>
</tr>
<tr>
<td>Russia, Pan Asia,</td>
<td><a href="http://nauticalchannel.net/nauticalchannel/get-channel">http://nauticalchannel.net/nauticalchannel/get-channel</a></td>
<td></td>
<td>Saturday:</td>
<td>11:30-12:30 &amp; 19:30-20:30</td>
</tr>
<tr>
<td>Middle East, USA</td>
<td></td>
<td></td>
<td>Sunday:</td>
<td>07:30-08:30</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>08:45-09:45 &amp; 14:15-15:15</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>09:45-10:45</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>12:30-13:30 &amp; 17:00-18:00</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>03:15-04:15</td>
</tr>
</tbody>
</table>

Note: All dates & times shown are local and subject to change.
* Aired as programme name “Sky World”
** Aired within “Sports Unlimited”
*** Aired within “Action Sports World”
### OTHER BUSINESS (Continued)

#### 14.1 NEW MAJOR EVENT OPPORTUNITY

LG426/602/-(P28)(Continued)

#### Watersports World 07-13 featuring X Cats – Round 2 – Dubai

<table>
<thead>
<tr>
<th>Country/Region</th>
<th>Broadcaster</th>
<th>Homes Reached (Millions)</th>
<th>Broadcast Date</th>
<th>Broadcast Times/Usage</th>
</tr>
</thead>
<tbody>
<tr>
<td>UK</td>
<td>SkySports</td>
<td>35+</td>
<td>27.02.13</td>
<td>18:00-10:00</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>28.02.13</td>
<td>03:00-02:30</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>28.02.13</td>
<td>14:00-13:00</td>
</tr>
</tbody>
</table>

#### Far East, Malaysia, Hong Kong, Philippines, Thailand, Pakistan, Indonesia

<table>
<thead>
<tr>
<th>Country/Region</th>
<th>Broadcaster</th>
<th>Homes Reached (Millions)</th>
<th>Broadcast Date</th>
<th>Broadcast Times/Usage</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Star TV*</td>
<td>62+</td>
<td>28.02.13</td>
<td>16:30-17:30</td>
</tr>
<tr>
<td></td>
<td>SGNI – STAR Sports Asia (China)</td>
<td></td>
<td>01.03.13</td>
<td>Plus 3 repeats</td>
</tr>
<tr>
<td></td>
<td>SENI – STAR Sports NPL Indonesia</td>
<td></td>
<td>01.03.13</td>
<td>03:00-04:00</td>
</tr>
<tr>
<td></td>
<td>SENI – STAR Sports Sea NPL</td>
<td></td>
<td>01.03.13</td>
<td>Plus 1 repeat</td>
</tr>
<tr>
<td></td>
<td>SID1 – STAR Sports Indonesia</td>
<td></td>
<td>01.03.13</td>
<td>03:00-04:00</td>
</tr>
<tr>
<td></td>
<td>SML1 – STAR Sports Nalaysia</td>
<td></td>
<td>01.03.13</td>
<td>Plus 2 repeats</td>
</tr>
<tr>
<td></td>
<td>SID81 – STAR Sports SEA</td>
<td></td>
<td>01.03.13</td>
<td>12:30-13:00</td>
</tr>
<tr>
<td></td>
<td>SID81 – STAR Sports Singapore</td>
<td></td>
<td>01.03.13</td>
<td>Plus 1 repeat</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>01.03.13</td>
<td>03:00-04:00</td>
</tr>
</tbody>
</table>

#### South Africa & PanAfrica

<table>
<thead>
<tr>
<th>Country/Region</th>
<th>Broadcaster</th>
<th>Homes Reached (Millions)</th>
<th>Broadcast Date</th>
<th>Broadcast Times/Usage</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>MNet/Digisport ***</td>
<td></td>
<td>29+</td>
<td>Every Monday</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>13:00-14:00</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Plus repeats</td>
</tr>
</tbody>
</table>

#### Portugal

<table>
<thead>
<tr>
<th>Country/Region</th>
<th>Broadcaster</th>
<th>Homes Reached (Millions)</th>
<th>Broadcast Date</th>
<th>Broadcast Times/Usage</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Sport TV 3*</td>
<td>6+</td>
<td>04.05.13</td>
<td>TBA</td>
</tr>
</tbody>
</table>

#### USA

<table>
<thead>
<tr>
<th>Country/Region</th>
<th>Broadcaster</th>
<th>Homes Reached (Millions)</th>
<th>Broadcast Date</th>
<th>Broadcast Times/Usage</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>FoxSports World ***</td>
<td></td>
<td>35+</td>
<td>TBA</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

#### Central/South America

<table>
<thead>
<tr>
<th>Country/Region</th>
<th>Broadcaster</th>
<th>Homes Reached (Millions)</th>
<th>Broadcast Date</th>
<th>Broadcast Times/Usage</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>FoxSports Latin America &amp; Spanish ***</td>
<td></td>
<td>25+</td>
<td>TBA</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

#### Australia

<table>
<thead>
<tr>
<th>Country/Region</th>
<th>Broadcaster</th>
<th>Homes Reached (Millions)</th>
<th>Broadcast Date</th>
<th>Broadcast Times/Usage</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>FoxSports 6*</td>
<td></td>
<td>04.05.13</td>
<td>TBA</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

#### Japan

<table>
<thead>
<tr>
<th>Country/Region</th>
<th>Broadcaster</th>
<th>Homes Reached (Millions)</th>
<th>Broadcast Date</th>
<th>Broadcast Times/Usage</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Sky Perfect***</td>
<td></td>
<td>55+</td>
<td>TBA</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

#### Israel

<table>
<thead>
<tr>
<th>Country/Region</th>
<th>Broadcaster</th>
<th>Homes Reached (Millions)</th>
<th>Broadcast Date</th>
<th>Broadcast Times/Usage</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Anavim 6*</td>
<td></td>
<td>15.00-16.00</td>
<td>Plus repeats</td>
</tr>
</tbody>
</table>

#### New Zealand

<table>
<thead>
<tr>
<th>Country/Region</th>
<th>Broadcaster</th>
<th>Homes Reached (Millions)</th>
<th>Broadcast Date</th>
<th>Broadcast Times/Usage</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>TV3 ***</td>
<td></td>
<td>23.04.13</td>
<td>TBA</td>
</tr>
</tbody>
</table>

#### Mongolia

<table>
<thead>
<tr>
<th>Country/Region</th>
<th>Broadcaster</th>
<th>Homes Reached (Millions)</th>
<th>Broadcast Date</th>
<th>Broadcast Times/Usage</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Sky C &amp; C**</td>
<td></td>
<td>15.00-16.00</td>
<td>TBA</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

#### Brazil

<table>
<thead>
<tr>
<th>Country/Region</th>
<th>Broadcaster</th>
<th>Homes Reached (Millions)</th>
<th>Broadcast Date</th>
<th>Broadcast Times/Usage</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>FoxSports 6***</td>
<td></td>
<td>22.04.13</td>
<td>TBA</td>
</tr>
</tbody>
</table>

#### Malaysia

<table>
<thead>
<tr>
<th>Country/Region</th>
<th>Broadcaster</th>
<th>Homes Reached (Millions)</th>
<th>Broadcast Date</th>
<th>Broadcast Times/Usage</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Malaysia Astro Supersport</td>
<td></td>
<td>4+</td>
<td>Every Thursday repeat Sunday</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>12:00-13:00</td>
<td>12:00-13:30</td>
</tr>
</tbody>
</table>

#### UK

<table>
<thead>
<tr>
<th>Country/Region</th>
<th>Broadcaster</th>
<th>Homes Reached (Millions)</th>
<th>Broadcast Date</th>
<th>Broadcast Times/Usage</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Motors TV 3*</td>
<td></td>
<td>25.02.13</td>
<td>TBA</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

#### Pan European

<table>
<thead>
<tr>
<th>Country/Region</th>
<th>Broadcaster</th>
<th>Homes Reached (Millions)</th>
<th>Broadcast Date</th>
<th>Broadcast Times/Usage</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Motors TV 3*</td>
<td></td>
<td>15.02.13</td>
<td>18:15-18:40</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Plus 6 repeats</td>
</tr>
</tbody>
</table>

#### Pan European, Pan Eastern Europe, Germany, Russia, Pan Middle East, USA

<table>
<thead>
<tr>
<th>Country/Region</th>
<th>Broadcaster</th>
<th>Homes Reached (Millions)</th>
<th>Broadcast Date</th>
<th>Broadcast Times/Usage</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>NAUTICAL CHANNEL *</td>
<td></td>
<td>25+</td>
<td>Every Tuesday repeat Saturday</td>
</tr>
</tbody>
</table>

**Note:** All dates & times shown are local and subject to change.

*Alred as programme name, "Hot Water"

**Alred within "Spurs Unlimited"

***Alred within "Active Sports World"
### 14.1 NEW MAJOR EVENT OPPORTUNITY
LG426/602/-(P28)(Continued)

#### Watersports World 15-13 featuring X Cats – Round 3 – Dubai

<table>
<thead>
<tr>
<th>Country/Region</th>
<th>Broadcaster</th>
<th>Homes Reached (Millions)</th>
<th>Broadcast Date</th>
<th>Broadcast Times/Huey</th>
</tr>
</thead>
<tbody>
<tr>
<td>U.K.</td>
<td>SkySports</td>
<td>15+</td>
<td>26.04.13</td>
<td>19:00-20:00</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>26.04.13</td>
<td>SkySports 4</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>25.04.13</td>
<td>SkySports 3</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>25.04.13</td>
<td>SkySports 3</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>25.04.13</td>
<td>SkySports 3</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>25.04.13</td>
<td>SkySports 3</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>25.04.13</td>
<td>SkySports 3</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>25.04.13</td>
<td>SkySports 3</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>25.04.13</td>
<td>SkySports 3</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>25.04.13</td>
<td>SkySports 3</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>29.05.13</td>
<td>SkySports 3</td>
</tr>
</tbody>
</table>

| Far East, Malaysia, India, China, Taiwan, Korea, Japan, Hong Kong, Philippines, Thailand, Pakistan, Indonesia | STAR TV | 60+ | 25.04.13 | 16:30-17:30 |
|                                                                                               | CNBC  – STAR Sports Asia (China) |             | 26.04.13 | 03:30-04:30 |
|                                                                                               | SKY1 – STAR Sports NPL Indonesia |             | 26.04.13 | 03:30-04:30 |
|                                                                                               | SEN2 – STAR Sports Sea NPL |             | 26.04.13 | 03:30-04:30 |
|                                                                                               | SEN3 – STAR Sports Indonesia |             | 26.04.13 | 03:30-04:30 |
|                                                                                               | SMW1 – STAR Sports Malaysia |             | 26.04.13 | 03:30-04:30 |
|                                                                                               | SG11 – STAR Sports Sea |             | 26.04.13 | 03:30-04:30 |
|                                                                                               | SG11 – STAR Sports Singapore |             | 26.04.13 | 03:30-04:30 |

| South Africa & Pan Africa | MNET/SuperSport*** | 21+ | Every Monday | 13:00-14:00 |
|                           | Sport TV*         | 21+ | Every Monday | 17:30-18:30 |
|                           |                   | 21+ | Plus repeat  | 18:55-19:30 |

| Portugal                  | Sport TV          | 21+ | Every Monday | 17:30-18:30 |
|                          |                   | 21+ | Plus repeat  | 18:55-19:30 |

Note: All times are in local and subject to change

* = Aired as programme name "Hot Water"
** = Aired within "Sports Unlimited"
*** = Aired within Actos Sports World
14 OTHER BUSINESS (Continued)

14.1 NEW MAJOR EVENT OPPORTUNITY
LG426/602/-(P28)(Continued)

<table>
<thead>
<tr>
<th>Country/Region</th>
<th>Broadcaster</th>
<th>Homes Reached (Millions)</th>
<th>Broadcast Date</th>
<th>Broadcast Time/Usage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Pan European</td>
<td>MOTORS TV</td>
<td>26+</td>
<td>06.12.13</td>
<td>22.04-22.34 Plus 5 repeats</td>
</tr>
<tr>
<td>Pan European</td>
<td>MOTORS TV UK</td>
<td>3+</td>
<td>06.11.13</td>
<td>22.09-22.30 Plus 4 repeats</td>
</tr>
<tr>
<td>Spain</td>
<td>CHINATICE AIRLINES</td>
<td>3+</td>
<td>01.12.13-30.11.14</td>
<td></td>
</tr>
<tr>
<td>UK</td>
<td>Sky Sports</td>
<td>10+</td>
<td>23.10.13</td>
<td>18.30-19.00 19.00-20.00</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>24.10.13</td>
<td>02.00-03.00 03.00-04.00</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>24.10.13</td>
<td>03.00-04.00 04.00-05.00</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>24.10.13</td>
<td>05.00-06.00 06.00-07.00</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>24.10.13</td>
<td>07.00-08.00 08.00-09.00</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>24.10.13</td>
<td>09.00-11.00 11.00-12.00</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>24.10.13</td>
<td>12.00-14.00 14.00-15.00</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>24.10.13</td>
<td>15.00-16.00 16.00-17.00</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>27.10.13</td>
<td>07.00-08.00 08.00-09.00</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>09.00-10.00 10.00-11.00</td>
</tr>
<tr>
<td>Asia, South East, Malaysia, India, China, Taiwan, Korea, Japan, Hong Kong, Philippines, Thailand, Malia, Indonesia</td>
<td>Star TV+ EMLA – ESPN HD Malaysia</td>
<td>6G+</td>
<td>25.10.13</td>
<td>08.00-09.00 Plus 1 repeat</td>
</tr>
<tr>
<td></td>
<td>GEN1 – STAR Sports Asia (China)</td>
<td></td>
<td>24.10.13</td>
<td>17.00-18.00 Plus 3 repeats</td>
</tr>
<tr>
<td></td>
<td>SEN1 – STAR Sports Sea 2 NPL</td>
<td></td>
<td>25.10.13</td>
<td>02.30-03.30 Plus 1 repeat</td>
</tr>
<tr>
<td></td>
<td>SM11 – STAR Sports Malaysia</td>
<td></td>
<td>25.10.13</td>
<td>03.30-04.30 Plus 1 repeat</td>
</tr>
<tr>
<td></td>
<td>GES – STAR Sports SEA</td>
<td></td>
<td>25.10.13</td>
<td>02.30-03.30 Plus 1 repeat</td>
</tr>
<tr>
<td></td>
<td>SSG1 – STAR Sports Singapore</td>
<td></td>
<td>25.10.13</td>
<td>02.30-03.30 Plus 1 repeat</td>
</tr>
<tr>
<td></td>
<td>CSSA – ESPN HD Sea</td>
<td></td>
<td>25.10.13</td>
<td>07.00-08.00 Plus 2 repeats</td>
</tr>
<tr>
<td>South Africa &amp; Pan Africa</td>
<td>MINE/Zugensport***</td>
<td>2G+</td>
<td>25.10.13</td>
<td>20.00-21.00 21.00-22.00</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>25.10.13</td>
<td>22.00-23.30 23.30-24.00</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>25.10.13</td>
<td>18.00-19.00 19.00-20.00</td>
</tr>
<tr>
<td>USA</td>
<td>Fox Sports World **</td>
<td>30+</td>
<td>24.10.13</td>
<td>19.00-20.30 20.30-21.00</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>25.10.13</td>
<td>07.00-08.30 08.30-09.00</td>
</tr>
<tr>
<td>Brazil</td>
<td>Globovet****</td>
<td>13+</td>
<td>26.10.13</td>
<td>08.00-09.00 09.00-10.00</td>
</tr>
<tr>
<td>Malaysia</td>
<td>Media Prima***</td>
<td>1+</td>
<td>26.10.13</td>
<td>19.00-20.00 20.00-21.00</td>
</tr>
<tr>
<td>Thailand</td>
<td>True Visions****</td>
<td>3+</td>
<td>26.10.13</td>
<td>19.00-20.00 20.00-21.00</td>
</tr>
<tr>
<td>Mauritius</td>
<td>Mauritius Broadcasting*****</td>
<td>1+</td>
<td>27.10.13</td>
<td>11.00-12.30 12.30-13.00</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>27.10.13</td>
<td>13.00-14.00 14.00-15.00</td>
</tr>
</tbody>
</table>
14 OTHER BUSINESS (Continued)

14.1 NEW MAJOR EVENT OPPORTUNITY
LG426/602/-(P28)(Continued)

X Cats World Series 2013 – Round 4 - Stress
Including Stand Alones

<table>
<thead>
<tr>
<th>Country/Region</th>
<th>Broadcaster</th>
<th>Homes Reached (Millions)</th>
<th>Broadcast Date</th>
<th>Broadcast Times/Usage</th>
</tr>
</thead>
<tbody>
<tr>
<td>China</td>
<td>China News Media ****</td>
<td>10+</td>
<td>TBA</td>
<td>TBA</td>
</tr>
<tr>
<td>Korea</td>
<td>KBC TV Company ****</td>
<td>8+</td>
<td>TBA</td>
<td>TBA</td>
</tr>
<tr>
<td>Portugal *</td>
<td>Sport TV*</td>
<td>4+</td>
<td>On air every Thursday</td>
<td>Times vary</td>
</tr>
<tr>
<td>Israel</td>
<td>Anany/Figo Channel***</td>
<td>4+</td>
<td>28.10.13 28.10.13</td>
<td>29.00-10.00 14.00-15.00 Egis Channel</td>
</tr>
<tr>
<td>Vietnam</td>
<td>Viettel***</td>
<td>4+</td>
<td>27.10.13 29.10.13</td>
<td>16.30-17.30 20.30-21.30 Viettel</td>
</tr>
<tr>
<td>Germany</td>
<td>Sport 1***</td>
<td>10+</td>
<td>New Contract – airing November</td>
<td>New Contract – airing November</td>
</tr>
<tr>
<td>Poland, Eastern Europe</td>
<td>SIT International ***</td>
<td>25+</td>
<td>Filmbox Action - VOD</td>
<td>Filmbox Action - VOD</td>
</tr>
<tr>
<td>Pan Asia, Australia, China, Hong Kong, Malaysia, Mongolia, Myanmar, New Zealand, South Korea, Thailand, Singapore</td>
<td>EXSIX Sport ***</td>
<td>8+</td>
<td>TBA</td>
<td>TBA</td>
</tr>
<tr>
<td>Pan European, Pan Eastern Europe, Germany, Russia, Pan Middle East, USA</td>
<td>NAUTICAL CHANNEL * See website: <a href="https://nautilusalbchannel.net/nautilusalb-channel/get-channel">https://nautilusalbchannel.net/nautilusalb-channel/get-channel</a></td>
<td>15+</td>
<td>Every Thursday, Friday, Saturday, Sunday, Monday, Tuesday, Wednesday, Thursday</td>
<td>23:00-23:00 23:30-01:30 &amp; 18:00-19:00 11:30-12:30 &amp; 15:15-16:15 07:30-08:00 09:45-09:45 &amp; 14:15-15:15 06:00-07:00 12:30-13:30 &amp; 17:00-18:00 09:15-08:15</td>
</tr>
</tbody>
</table>

NOTE: All dates & times shown are local and subject to change.
* Aired as "Hotwater"  ** Aired within "Sports Unlimited"
*** Aired as "Action Sports World"  **** Aired as "Deep Blue"
### 14.1 NEW MAJOR EVENT OPPORTUNITY
LG426/602/-(P28)(Continued)

**X Cats World Series 2013 – Round 5 - Arena**
**Including Stand Alones**

<table>
<thead>
<tr>
<th>Country/Region</th>
<th>Broadcaster</th>
<th>Homes Reached (Millions)</th>
<th>Broadcast Date</th>
<th>Broadcast Times/Usage</th>
</tr>
</thead>
<tbody>
<tr>
<td>France</td>
<td>Motors TV</td>
<td>TBA</td>
<td>TBA</td>
<td>Motors TV / Europe</td>
</tr>
<tr>
<td>Spafax</td>
<td>Emirates Airlines</td>
<td>01.01.14 — 01.11.14</td>
<td>18.00 - 21.00</td>
<td>Sky Sports 2</td>
</tr>
<tr>
<td>UK</td>
<td>Sky Sports</td>
<td>10+</td>
<td>13.11.13, 14.11.13, 16.11.13, 17.11.13</td>
<td>18.00 - 21.00, 20.00 - 23.00, 22.00 - 25.00, 24.00 - 27.00</td>
</tr>
<tr>
<td>Malaysia</td>
<td>Star TV**</td>
<td>60+</td>
<td>13.11.13, 15.11.13, 16.11.13, 17.11.13, 18.11.13, 19.11.13, 20.11.13, 21.11.13</td>
<td>03.00 - 04.00, 03.30 - 04.30, 04.00 - 05.00, 04.30 - 05.30, 05.00 - 06.00, 05.30 - 06.30, 06.00 - 07.00, 06.30 - 07.30</td>
</tr>
<tr>
<td>South Africa &amp; Pan Africa</td>
<td>MNET / Supersport***</td>
<td>23+</td>
<td>15.11.13, 16.11.13, 17.11.13, 18.11.13, 19.11.13, 20.11.13, 21.11.13, 22.11.13, 23.11.13, 24.11.13, 25.11.13, 26.11.13, 27.11.13, 28.11.13, 29.11.13, 30.11.13, 31.11.13</td>
<td>10.00 - 11.00, 11.00 - 12.00, 12.00 - 13.00, 13.00 - 14.00, 14.00 - 15.00, 15.00 - 16.00, 16.00 - 17.00, 17.00 - 18.00, 18.00 - 19.00</td>
</tr>
<tr>
<td>Brazil</td>
<td>GloboSat****</td>
<td>13+</td>
<td>16.11.13, 17.11.13, 18.11.13</td>
<td>06.00 - 07.00, 07.00 - 08.00, 08.00 - 09.00, 09.00 - 10.00</td>
</tr>
</tbody>
</table>

*Note: All dates are in November 2013.*
14 OTHER BUSINESS (Continued)

14.1 NEW MAJOR EVENT OPPORTUNITY
LG426/602/-(P28) (Continued)

<table>
<thead>
<tr>
<th>Country/Region</th>
<th>Broadcaster</th>
<th>Homes Reached (Millions)</th>
<th>Broadcast Date</th>
<th>Broadcast Times, Usage</th>
</tr>
</thead>
<tbody>
<tr>
<td>China</td>
<td>China New Media ****</td>
<td>10+</td>
<td>TBA</td>
<td>TBA</td>
</tr>
<tr>
<td>Russia,</td>
<td>BBC TV Company ****</td>
<td>8+</td>
<td>TBA</td>
<td>TBA</td>
</tr>
<tr>
<td>Portugal</td>
<td>Sport TV</td>
<td>4+</td>
<td>On air every Thursday</td>
<td>Times vary</td>
</tr>
<tr>
<td>Israel</td>
<td>Anscheyliino Channel</td>
<td>4+</td>
<td>18.11.13 18.11.13</td>
<td>06:00-10:00 14:00-15:00</td>
</tr>
<tr>
<td>Vietnam</td>
<td>Viettel***</td>
<td>4+</td>
<td>18.11.13 18.11.13</td>
<td>16.00-17.30 20.10-21.30</td>
</tr>
<tr>
<td>Germany</td>
<td>Sport 1***</td>
<td>10+</td>
<td>New Contract – airing November</td>
<td>New Contract – airing November</td>
</tr>
<tr>
<td>Poland, Eastern Europe</td>
<td>SportInternational ***</td>
<td>23+</td>
<td>FIRMINO Action - YOO</td>
<td>FIRMINO Action - YOO</td>
</tr>
<tr>
<td>Spaix</td>
<td>Emirates Airline</td>
<td>01.01.14 - 02-11-14</td>
<td>TBA</td>
<td>TBA</td>
</tr>
<tr>
<td>Pan Asia, Australia, China, Hong Kong, Malaysia, Mongolia, Myanmar, New Zealand, North Korea, Thailand, Singapore</td>
<td>EGF8 sport ***</td>
<td>3+</td>
<td>TBA</td>
<td>TBA</td>
</tr>
<tr>
<td>Pan European, Pan Eastern Europe, Germany, Russia, Pan Middle East, USA</td>
<td>NAUTICAL CHANNEL* See website: <a href="http://nautilchannel.net/navtual-channel/get-channel">http://nautilchannel.net/navtual-channel/get-channel</a></td>
<td>15+</td>
<td>Every Thursday Friday Saturday Sunday Monday Tuesday Wednesday Thursday</td>
<td>21.00-22.30 12.30-13.30 &amp; 18.00-19.00 11.30-12.30 &amp; 15.15-16.15 07.00-08.00 08.45-09.00 &amp; 14.15-15.15 06.00-07.00 12.30-13.30 &amp; 17.00-18.00 03.15-04.15</td>
</tr>
<tr>
<td>France</td>
<td>Motors TV</td>
<td>TBA</td>
<td>TBA</td>
<td></td>
</tr>
</tbody>
</table>

**NOTE:** All dates & times shown are local and subject to change:

* Aired as “RowPax” ** Aired within “Sports Unlimited” after 3 months
*** Aired as “Action Sports World” **** Aired as “Deep Blue”
14 OTHER BUSINESS (Continued)

14.1 NEW MAJOR EVENT OPPORTUNITY
LG426/602/- (P28)(Continued)

MOTION Moved Cr Betts Seconded Cr La Castra
That the Recommendation be adopted, with a change to Part 1, such that it reads in its entirety as follows:

1 That the report/attachment be deemed non-confidential except for those parts deemed by the Chief Executive Officer to remain confidential in accordance with sections 171 (3) and 200 (5) of the Local Government Act 2009.

2 That Council confirm that it is prepared to provide funding support for the event to be staged from August 2015 for a period of up to five years subject to:
   a Execution of contracts to the satisfaction of the Chief Executive Officer that provides for an inaugural event in August 2015 and includes an event term of up to five years, Key Performance Outcomes, media coverage, progress payments and payment milestones, and sponsor benefits;
   b The securing of all statutory and landowner approvals;
   c The Organiser/ Applicant undertaking to engage with Gold Coast Tourism to coordinate marketing and promotional activities; and
   d The Organiser undertaking to provide a detailed Post Event Report

3 That the level of sponsorship will be the amount detailed in the report with the source of funds being:
   a ED57110O006 Major Events Support (Cost Centre 1007726) for the event sponsorship; and
   b Economic Development budget (ED600-, Cost Centre 100514-Tourism and International Relations) for the Gold Coast, Australia branding outlined in the report;

4 That the CEO be authorised to undertake all steps necessary to finalise the proposed arrangements, including the execution of contracts when negotiations are completed;

5 That the Mayor be authorised to communicate the Council’s decision to the Crown Prince of Dubai and to the event’s Rights Holder, including participation by the Mayor at announcement ceremonies in Dubai, at no cost to Council.

6 That support to this event is an exercise of Council’s Beneficial Enterprise Powers.
14 OTHER BUSINESS (Continued)

14.1 NEW MAJOR EVENT OPPORTUNITY
LG426/602/- (P28)(Continued)

AMENDMENT
Moved Cr McDonald Seconded Cr Robbins

That the Recommendation be adopted, with a change to Part 2a, such that it reads as follows:

1 That Council confirm that it is prepared to provide funding support for the event to be staged from August 2015 for a period of up to five years (2 years + 3 years option) subject to:

   a Execution of contracts to the satisfaction of the Chief Executive Officer that provides for an inaugural event in August 2015 and includes an event term of up to five years, Key Performance Outcomes, media coverage, progress payments and payment milestones, and sponsor benefits;

A division was called.

For 2 Cr Robbins, Cr McDonald
Against 12 Cr Grew, Cr Gilmore, Cr Crichlow, Cr Bell, Cr Tozer,
       Cr La Castra, Cr Owen-Jones, Cr Betts, Cr Gates, Cr Taylor,
       Cr Grummitt, Cr Tate
Abstained 0
Absent 1 Cr Caldwell

The AMENDMENT was LOST.
The MOTION became the RESOLUTION
14.1 NEW MAJOR EVENT OPPORTUNITY
LG426/602(-(P28))(Continued)

RESOLUTION  G15.0130.030
That the Recommendation be adopted, with a change to Part 1, such that it reads in its entirety as follows:

1 That the report/attachment be deemed non-confidential except for those parts deemed by the Chief Executive Officer to remain confidential in accordance with sections 171 (3) and 200 (5) of the Local Government Act 2009.

2 That Council confirm that it is prepared to provide funding support for the event to be staged from August 2015 for a period of up to five years subject to:
   a Execution of contracts to the satisfaction of the Chief Executive Officer that provides for an inaugural event in August 2015 and includes an event term of up to five years, Key Performance Outcomes, media coverage, progress payments and payment milestones, and sponsor benefits;
   b The securing of all statutory and landowner approvals;
   c The Organiser/ Applicant undertaking to engage with Gold Coast Tourism to coordinate marketing and promotional activities; and
   d The Organiser undertaking to provide a detailed Post Event Report

3 That the level of sponsorship will be the amount detailed in the report with the source of funds being:
   a ED571100006 Major Events Support (Cost Centre 1007726) for the event sponsorship; and
   b Economic Development budget (ED600-, Cost Centre 100514-Tourism and International Relations) for the Gold Coast, Australia branding outlined in the report;

4 That the CEO be authorised to undertake all steps necessary to finalise the proposed arrangements, including the execution of contracts when negotiations are completed;

5 That the Mayor be authorised to communicate the Council’s decision to the Crown Prince of Dubai and to the event’s Rights Holder, including participation by the Mayor at announcement ceremonies in Dubai, at no cost to Council.

6 That support to this event is an exercise of Council’s Beneficial Enterprise Powers.

CARRIED by SUPER MAJORITY
Cr Gates and Cr Tozer voted in the positive

There being no further business, the meeting was declared closed at 2.00pm.
I hereby certify that these pages Numbered 1 to 62 constitute

The Minutes of the Meeting

of the Council of the City of Gold Coast

held Friday, 30 January 2015.

..............................................................

MAYOR