
Resource Recovery Services

Fact Sheet

The City of Gold Coast's Water and Waste Directorate (WW) intends to enter into a strategic, collaborative, long term contract with a suitably experienced, qualified and equipped service provider (contractor/consortia/partnership/joint venture) who is dedicated to Council's full suite of resource recovery and post collection services to deliver a sustainable resource recovery outcome for the City, and assist to facilitate the further development of a circular economy resource management capacity within the Gold Coast.

The objectives of this contracting strategy include but are not limited to:

- provide reliable services to the community which reduce waste to landfill in a cost effective way while promoting a sustainable local circular economy and minimising the impacts of waste on our natural environment
- provide a longer-term relationship with a service provider of high technical capabilities and suitable resourcing
- provide expertise and resources to collaborate with WW to deliver strategic direction and harnessing of emerging technologies and solutions
- provide flexibility and future proofing via ongoing innovation
- proactively pursue a continuous improvement program which delivers efficiency, cost savings and improved customer service
- reduce the consumption of natural resources and minimise the disposal of waste by encouraging waste avoidance and the recovery, re-use and recycling of waste
- minimise the overall impact of waste generation and disposal
- achieve better recovery of priority wastes, especially organic waste materials such as food waste and green waste
- optimise WW's costs for materials handling and management associated with waste and recycling
- deliver social procurement benefits and develop local competitive business and industry.

Scope of Works

The scope of works may include but are not limited to:

- recycling rights at Waste and Recycling Centres (WRC), landfills, bulky kerbside collection and recovery/disposal
- consolidation, recovery and transportation services for WRCs and landfills
- processing and removal of organics (green waste, food waste and other organics)
- Materials Recovery Facility (MRF)
- transportation and processing of leachate
- identify potential process and technology improvement opportunities.

Delivery

The City of Gold Coast (City) has undertaken market research to inform and allow the City to finalise the project's contract delivery strategy. Information collated does not provide any company a competitive advantage in any subsequent tender process. Numerous contract delivery options were considered.

WW intend to contract with a single delivery entity for complete consolidated services. This will be delivered in stages as follows:

Stage 1: Public Advertisement for Expressions of Interest (EOI)

Submission of a single EOI will be invited for the delivery of the Contract.

The Tenderers who are assessed to provide the highest combination of approach, capability, capacity and key personnel experience will be invited to participate in Stage 2. There will be no price assessment in Stage 1.

Stage 2: Early Tenderer Involvement (ETI) including Interactive Dialogue

If the City shortlists one or more Tenderers who submit an Offer under Stage 1 EOI, Stage 2 will be undertaken with each of the Shortlisted Tenderers. Shortlisted Tenderers must execute the ETI Contract to be eligible to participate in the ETI and the subsequent Stages.

The objectives of Stage 2 are to:

- collaboratively develop the commercial framework for the relationship
- test and ensure cultural and behavioural 'fit' between WW and potential delivery entity
- provide an opportunity for WW to refine its requirements through understanding market capability, appetite for risk, constraints and opportunities
- an opportunity for potential delivery entities to develop a greater understanding of WW business and requirements
- allow potential service provider to optimise team, proposed systems, tools and strategies
- provide a platform to propose changes to optimise the program for both the potential service provider and WW
- co-develop an open collaborative contract model that will allow greater flexibility in managing changes to legislation, commodity fluctuations, development of innovations, and introduction of new services.

Stage 2 will comprise a series of facilitated workshops with Shortlisted Tenderers designed to address, allocate and mitigate contract risks while at the same time providing an opportunity for the City to assess the alignment of Shortlisted Tenderers behaviours to those expected of a long-term collaborative services provider. The workshops will reference Shortlisted Tenderers submissions and cover the proposed development/operational approach, payment/performance management approach, and other commercial details.

Workshop discussions will be treated as commercial in confidence and an independent probity advisor will be present to protect intellectual property.

Stage 3: Select Tender

The City may invite Stage 2 Shortlisted Tenderer/s to participate in the Stage 3 Select Tender. Evaluation of the Stage 3 Select Tender submissions will be both price and non-price criteria such as personnel, delivery methodology and resourcing.

The City may then select a Successful Tenderer to enter into a Contract.

Timeline

Milestone	Anticipated dates
Industry Briefing	14 May 2019
Issue EOI	November 2019
Shortlist from EOI	January 2020
Commencement of ETI	February 2020
Issue Select Tender	July 2021
Contract Execution	June 2022

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